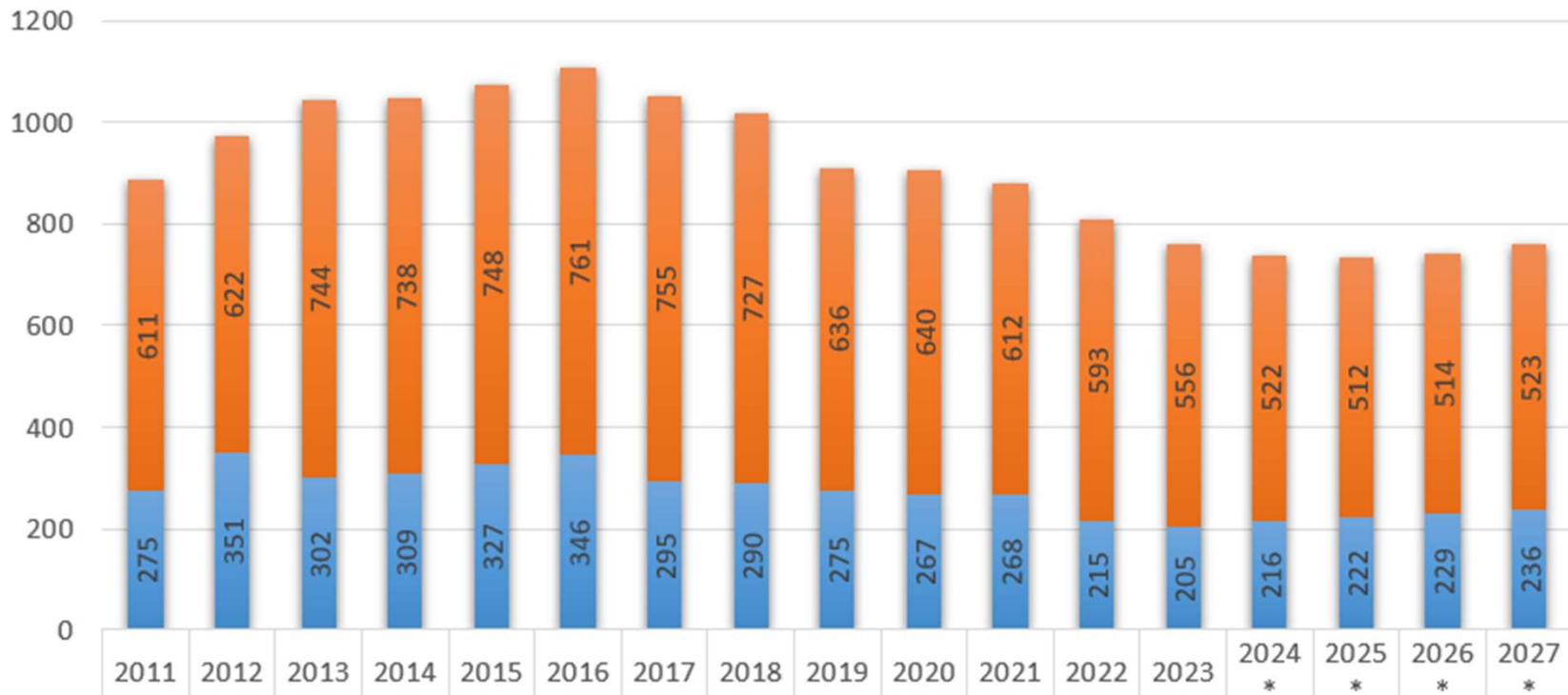




California State University Maritime Academy
CLC
February 6, 2024

Enrollment Update

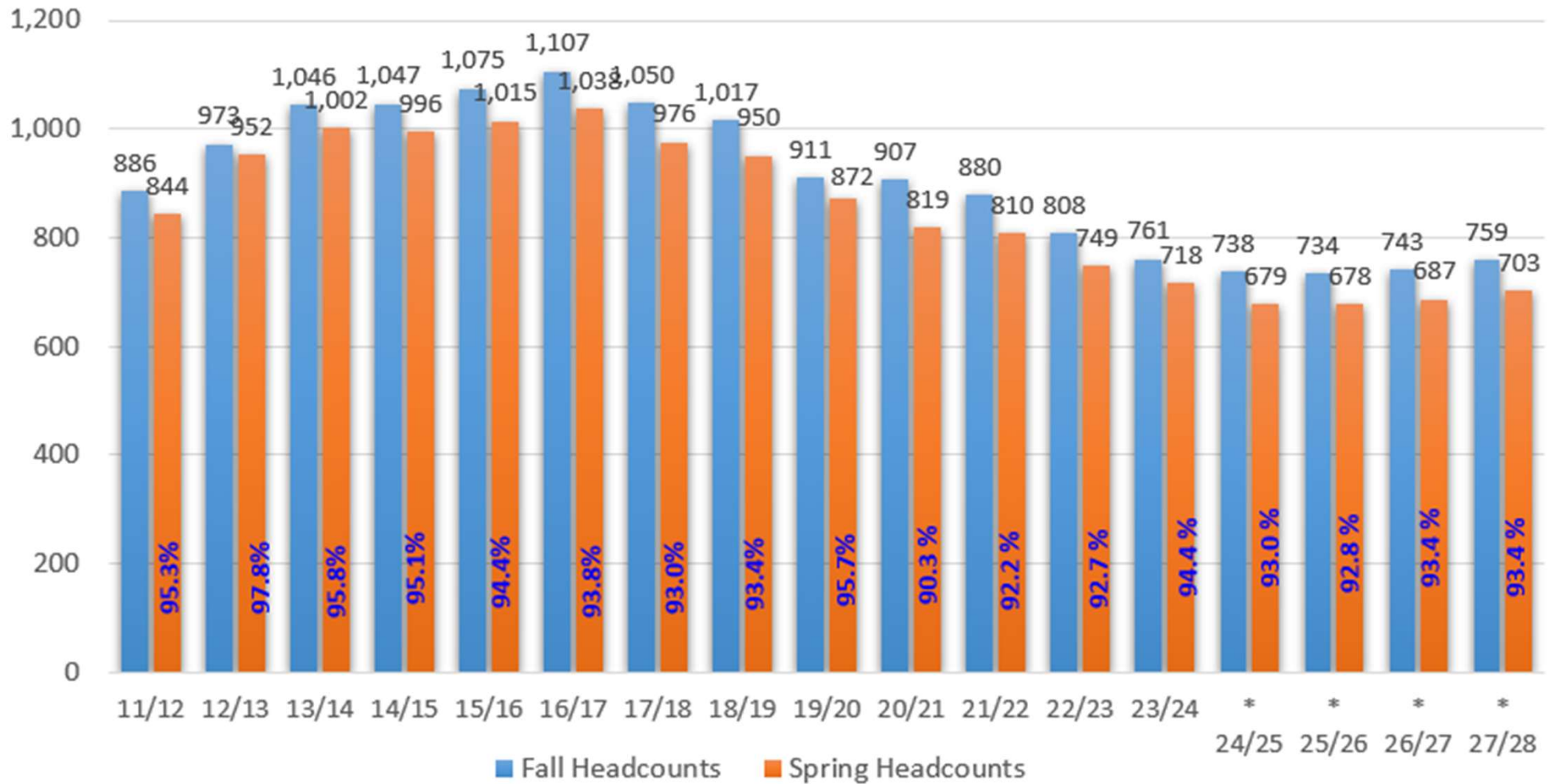
CAL MARITIME ENROLLMENT UPDATE STUDENT HEADCOUNT FALL 2011 – FALL 2027



	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024*	2025*	2026*	2027*
Continuing	611	622	744	738	748	761	755	727	636	640	612	593	556	522	512	514	523
New Students	275	351	302	309	327	346	295	290	275	267	268	215	205	216	222	229	236

* Forecast are subject to change, Fcst 3% Annual New Student Increase

CAL MARITIME ENROLLMENT UPDATE FALL AND SPRING HEADCOUNTS



* Forecast

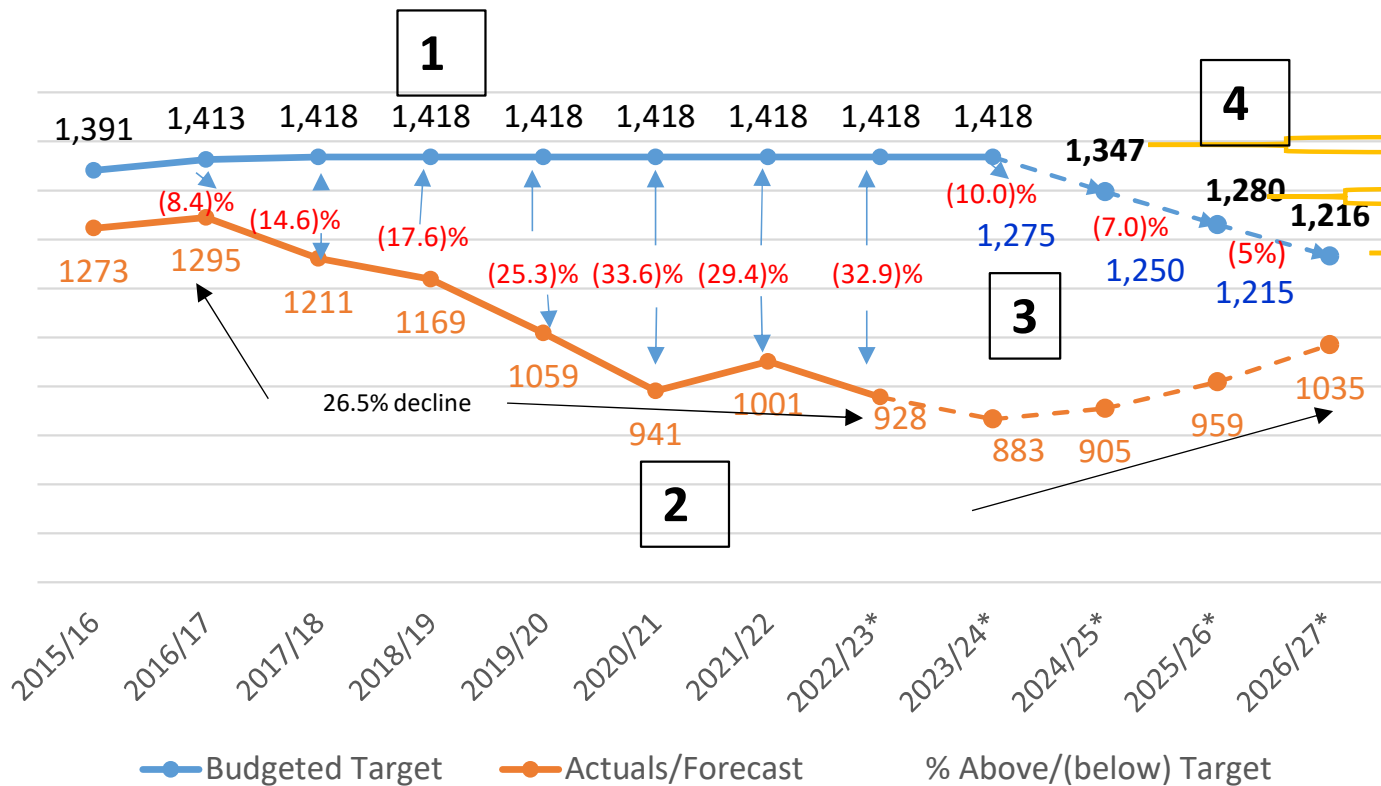
ENROLLMENT TARGET AND BUDGET REALLOCATION PLAN

CSU ENROLLMENT TARGET AND BUDGET REALLOCATION PLAN

- New allocations to campuses meeting and exceeding current target
- Phased Re-Allocations: College Year 2023-24 through 2026-27
 - 1) No reallocation for plan's first year (2023-24)
 - 2) Revised thresholds for **3% 5% 5%** reallocations in subsequent years
(Original Proposed Plan was 5%, 5%, 5% reallocation)
 - 10%** or more below prior year target (2024-25)
 - 7%** or more below prior year target (2025-26)
 - 5%** or more below prior year target (2026-27)

Reallocation Plan: FTES and GF funding will be reallocated from campuses who are below prior year target, to campuses that are above prior year target

Cal Maritime Resident Enrollment (FTES)



1 FTE = \$8,900 of State funding

FY24/25:
 Loss of (71) FTEs = (\$631,900) Revenue shortfall

FY25/26:
 Loss of (67) FTEs = (\$596,300) Revenue shortfall

FY26/27:
 Loss of (64) FTEs = (\$569,600) Revenue shortfall

Total reduction of (202) FTEs = (\$1,797,800) reduction in State funding

Beginning 2024/25, campuses will be penalized 5% of their enrollment budget if they did not meet at least 90% of their 2023/24 enrollment target, 93% in 2024/25 and 95% in 2025/26

1. Current Budgeted Resident FTES – Systemwide FTES Target
2. Current Actuals & Projections Resident FTES
3. Threshold targets
4. Potential Revised Resident FTES Budgets

STATE OF CALIFORNIA

STATE BUDGET OUTLOOK

FISCAL YEAR 2024-25

Current

- \$38 billion deficit
- State tax revenues lower than expected
- Balances budget: reserves (\$13.1b); reductions (\$8.5b); borrowing (\$5.7b); fund shifts (\$3.4b); delays (\$5.1b); deferrals (\$2.1b)

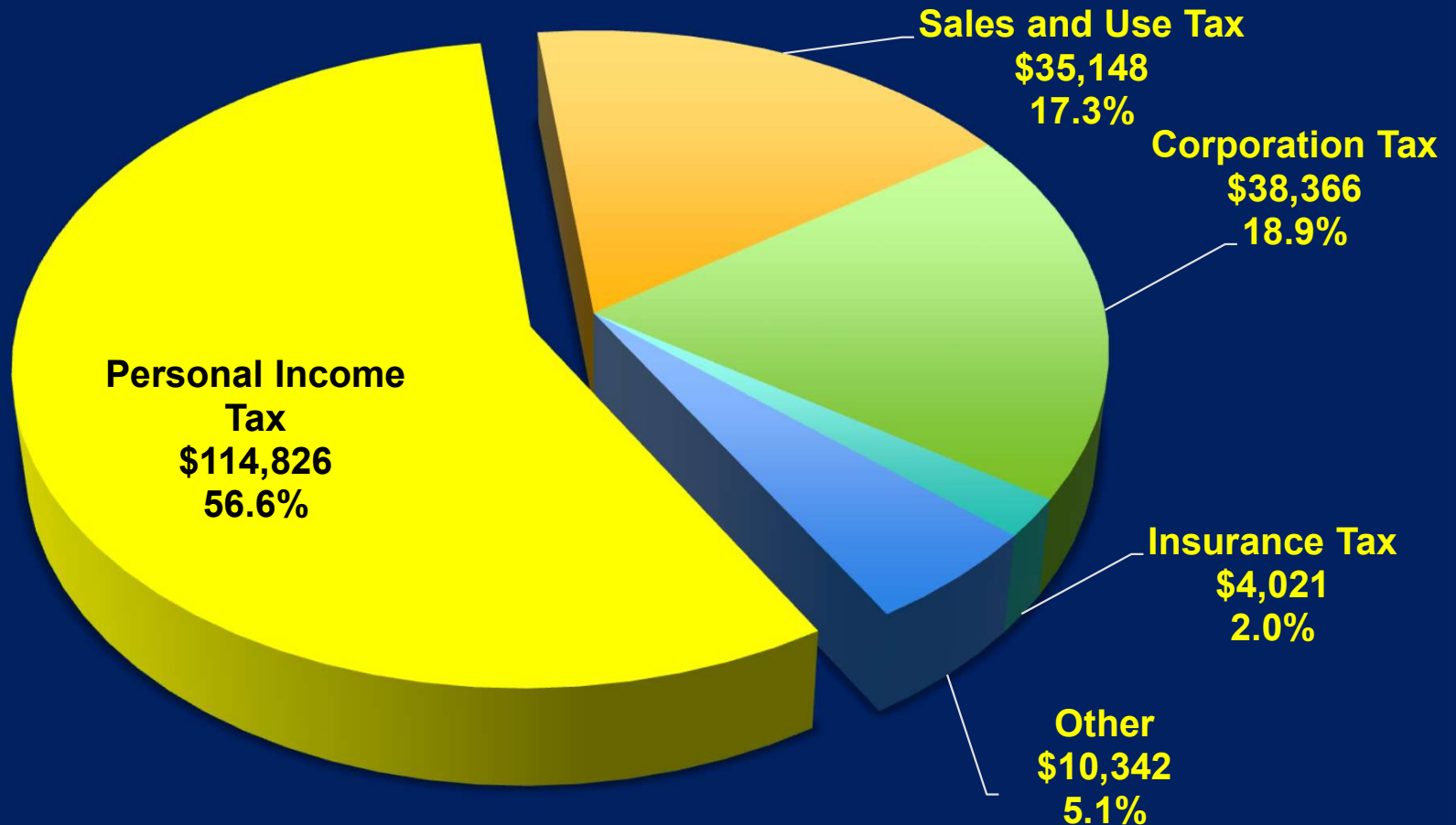
Future

- State projects operational deficits in the future fiscal years

FY 2024-25 GOVERNOR'S BUDGET SUMMARY

GENERAL FUND TAX REVENUE SOURCES AND TRANSFERS*

(DOLLARS IN MILLIONS)



Total: \$202.7 Billion

Note: Numbers may not add due to rounding

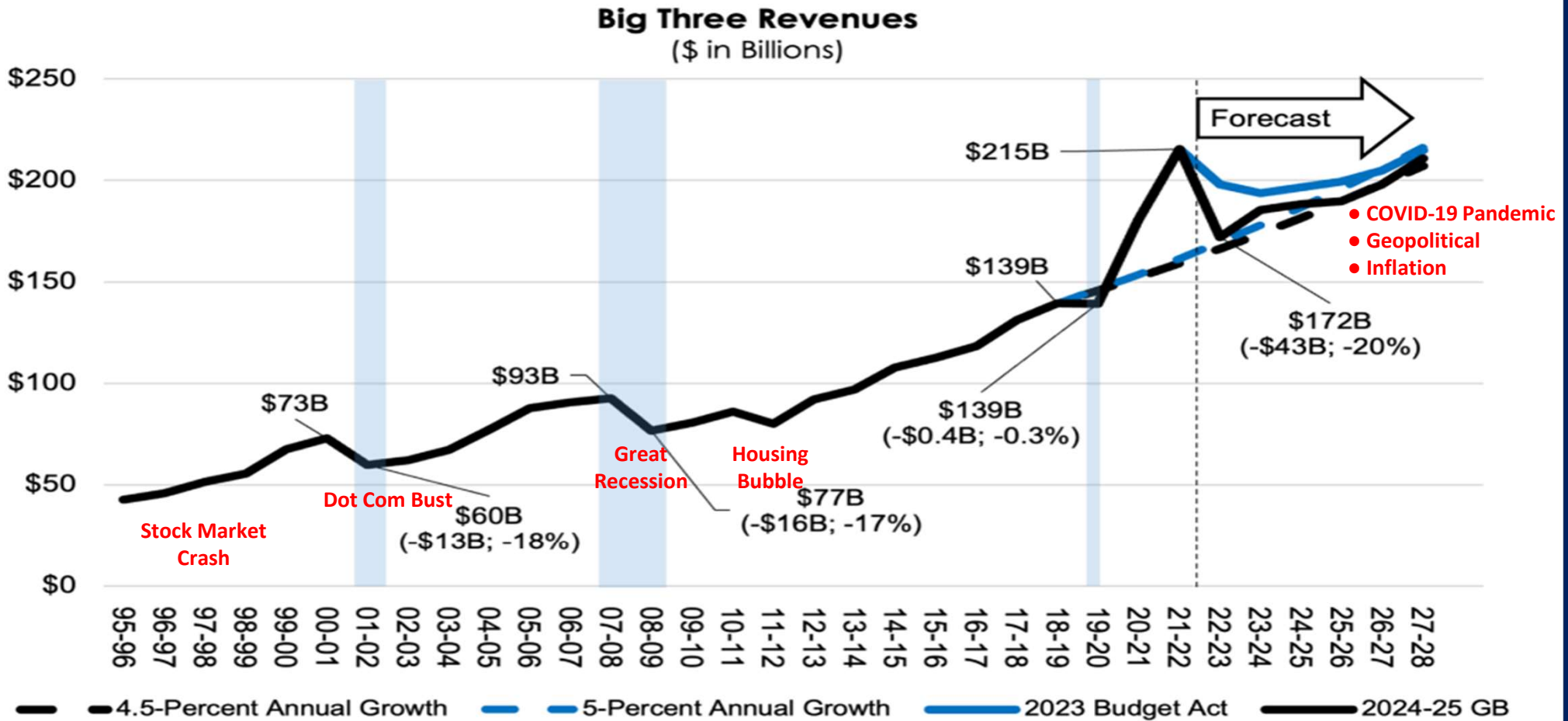
* Excludes \$12.0 Billion from Rainy Day Fund

Source: <https://ebudget.ca.gov/2024-25/pdf/BudgetSummary/SummaryCharts.pdf>

FY 2024-25 GOVERNOR'S BUDGET SUMMARY

GENERAL FUND TAX REVENUE SOURCES

(DOLLARS IN MILLIONS)



Shaded bars indicate previous U.S. recessions.

Source: California Department of Finance, 2024-25 Governor's Budget Forecast.

CALIFORNIA STATE UNIVERSITY

CSU FY 2024-25 BOT REQUEST

CSU The California State University

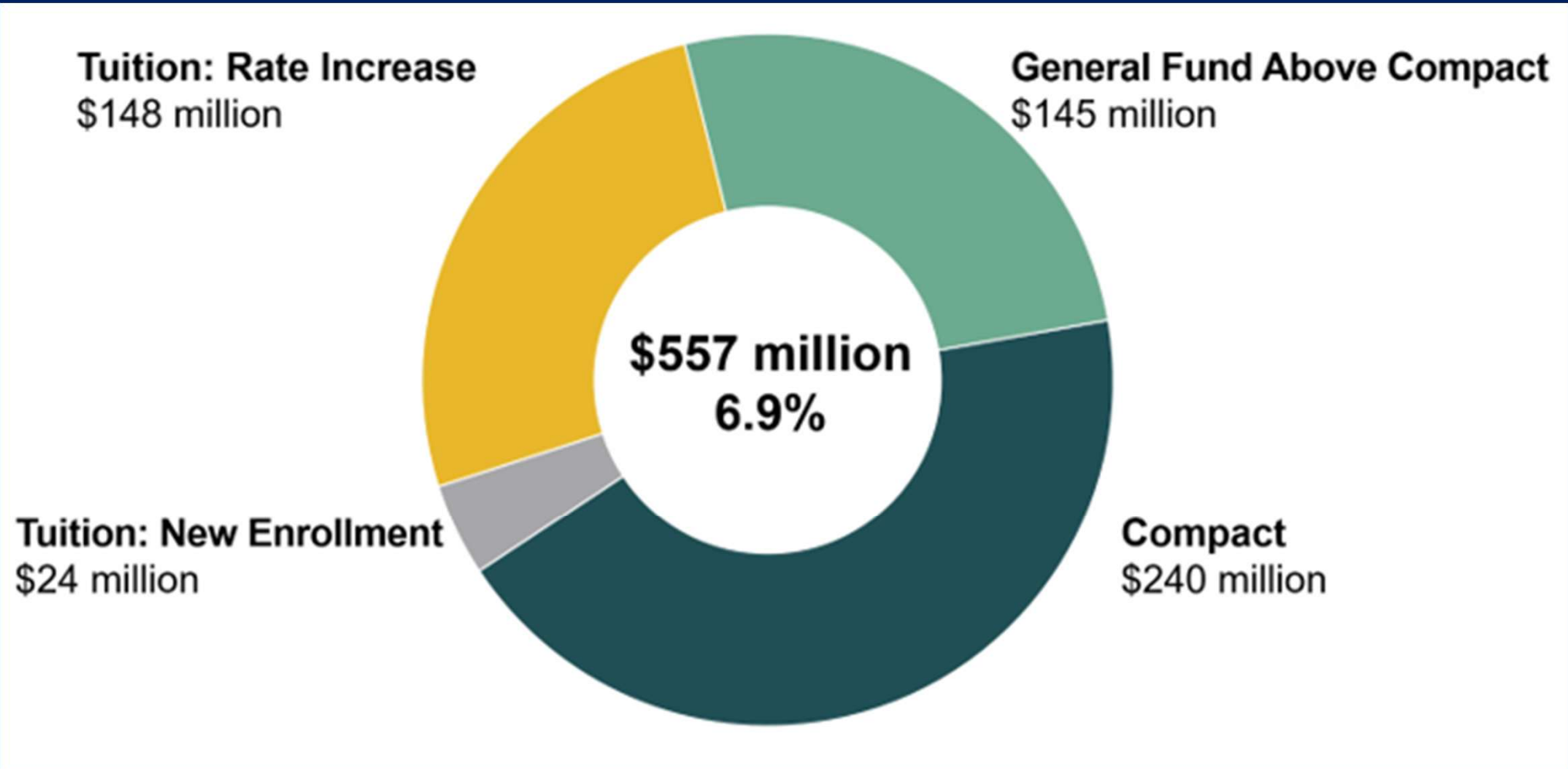
2024-25 Expenditure Plan

USES OF FUNDS (Incremental New Expenditures)	TUITION & WITHIN COMPACT	ABOVE COMPACT	BUDGET PLAN
Student Access & Success			
Financial Aid			
State University Grant — Tuition Rate Increase	\$49,443,000		\$49,443,000
State University Grant — Enrollment Increase	8,093,000		8,093,000
Student Access and Enrollment	54,957,000		54,957,000
Graduation Initiative		30,000,000	30,000,000
Student Basic Needs and Mental Health	3,000,000	4,000,000	7,000,000
Institutional Support			
Title IX and DHR Programs	7,900,000	8,000,000	15,900,000
State and Federal NAGPRA Compliance	2,250,000	2,000,000	4,250,000
Maintenance of New Facilities	12,548,000		12,548,000
Liability and Property Insurance Premium Increases	22,635,000		22,635,000
Inflation on Non-Personnel Costs		28,506,000	28,506,000
Debt Service on Academic Facilities & Infrastructure	10,000,000	15,000,000	25,000,000
CSU Workforce Investments			
Faculty and Staff Compensation Pool	163,664,000	57,040,000	220,704,000
Health Premium Increases	78,361,000		78,361,000
TOTAL NEW USES	\$412,851,000	\$144,546,000	\$557,397,000

STATE BUDGET OUTLOOK FOR THE CSU FY 2024-25

- Compact deferral: defers planned 2024-25 funding to 2025-26, \$240.2m
- In 2025-26, Governor's plans to fund its compact investment, and repay the one-time 2024-25 deferral

CSU FY 2024-25 OPERATING FUND INCREASE



CAL MARITIME

FY2023-24 BUDGET PLANNING		Revised Planning Base Budget			Reduction Option Based on % of Salary		
					Reduction \$ (2,533,333)		
Division	Type	FY23-24 Planning Budget	Excluded CO Funded Positions & Univ-Wide	FY23-24 Planning Base / Excluding Univ-Wide	Salary	Percent Based on Salary	Reduction Based on % of Salary
ACADEMIC AFFAIRS	Salaries & Wages	12,534,822	(105,000)	12,429,822	12,429,822	43.6%	(1,105,320)
	Operating Expenses	1,530,771		1,530,771			
ACADEMIC AFFAIRS Total		14,065,593		13,960,593			
ATHLETICS	Salaries & Wages	1,429,572		1,429,572	1,429,572	5.0%	(127,124)
	Operating Expenses	787,280		787,280			
ATHLETICS Total		2,216,852		2,216,852			
CADET LEADERSHIP AND DEVELOPMENT	Salaries & Wages	3,353,737		3,353,737	3,353,737	11.8%	(298,230)
	Operating Expenses	871,705		871,705			
CADET LEADERSHIP AND DEVELOPMENT Total		4,225,442		4,225,442			
MARINE PROGRAMS	Salaries & Wages	1,682,736		1,682,736	1,682,736	5.9%	(149,637)
	Operating Expenses	1,723,267		1,723,267			
MARINE PROGRAMS Total		3,406,003		3,406,003			
ADMINISTRATION & FINANCE	Salaries & Wages	7,633,483	(130,569)	7,502,914	7,502,914	26.3%	(667,195)
	Operating Expenses	1,489,952		1,489,952			
ADMINISTRATION & FINANCE Total		9,123,435		8,992,866			
UNIVERSITY ADVANCEMENT	Salaries & Wages	942,303		942,303	942,303	3.3%	(83,794)
	Operating Expenses	22,101		22,101			
UNIVERSITY ADVANCEMENT Total		964,404		964,404			
OFFICE OF THE PRESIDENT	Salaries & Wages	1,147,405		1,147,405	1,147,405	4.0%	(102,033)
	Operating Expenses	318,445		318,445			
OFFICE OF THE PRESIDENT Total		1,465,850		1,465,850			
UNIVERSITY WIDE	Salaries & Wages	-	-	-			
	Operating Expenses	19,920,503		(19,920,503)			
UNIVERSITY WIDE Total		19,920,503		-			
Grand Total		55,388,082	(20,156,072)	35,232,010			
					Benefits est. @ 50%		(1,266,667)
						100%	(3,800,000)

2023-24 Budget Planning
\$3.8M Reduction Savings
Salary & Expense Adjustments

Academic Affairs	Multiple Salary & Operating Expense Line Adjustments	
	Vacant TT Lines - paused searches	(367,970)
	Reduced temporary academic salary lecturer pools	(270,107)
	Released budget of reassigned faculty	(66,370)
	Released budget of reassigned faculty (Fac—>Dean)	(111,437)
	Reduced International Experience	(100,000)
	IT Hardware reduction (temp augment with foundation funds)	(77,800)
	Reduced MPP (eliminated Sim Mgr. with new AT unit)	(66,635)
	Reduced Equipment and repairs	(45,000)
		<u>(1,105,320)</u>
Athletics	Multiple Salary Line Adjustments	
	Staff Assistant	58,000
	Assistant Athletic Trainer	50,004
	Other Salary Adjustments	45,268
	Multiple Operating Expense Adjustments	<u>(280,397)</u>
		<u>(127,124)</u>
Cadet Leadership & Development	Multiple Salary Line Adjustments	
	Judicial Officer	(103,520)
	Commandant of Cadets	(123,536)
	Company Commandant	(83,556)
	Other Salary Adjustments	1,065
	Multiple Operating Expense Adjustments	<u>11,317</u>
		<u>(298,230)</u>
Marine Programs	Multiple Salary Line Adjustments	
	Equipment Technician	(83,172)
	Marine Electrical Officer	(16,488)
	Day Mate	(75,000)
	Bosun	75,504
	Other Salary Adjustments	50,108
	Overtime	(10,000)
	Multiple Operating Expense Adjustments	<u>(90,589)</u>
		<u>(149,637)</u>

Administration & Finance	Multiple Salary Line Adjustments	
	Director, Facilities Planning, Design & Construction	(130,008)
	Carpenter I	(80,000)
	Contract Specialist	(65,004)
	Deputy CIO, Information Technology	(138,000)
	Police Officer	(83,508)
	Accountant III	(74,000)
	Operating Expense Adjustment	<u>(96,675)</u>
		<u>(667,195)</u>
University Advancement	Salary Line Adjustment	
	Regional Gift Officer	(83,794)
		<u>(83,794)</u>
Office of the President	Salary Line Adjustment	
	Campus Sched & Events Mgr	(70,008)
	Multiple Operating Expense Adjustments	<u>(32,025)</u>
		<u>(102,033)</u>
Total Divisional Permanent Reduction		<u>(2,533,333)</u>
Total Universitywide		<u>(1,266,667)</u>
Total Permanent Reduction		<u>(3,800,000)</u>

Budget Challenges

- **Enrollment Decline**
- **Enrollment and Budget Reallocation Plan**
- **Unfunded Compensation resulting from collective bargaining**

CAL MARITIME

BUDGET CHALLENGES CUMULATIVE

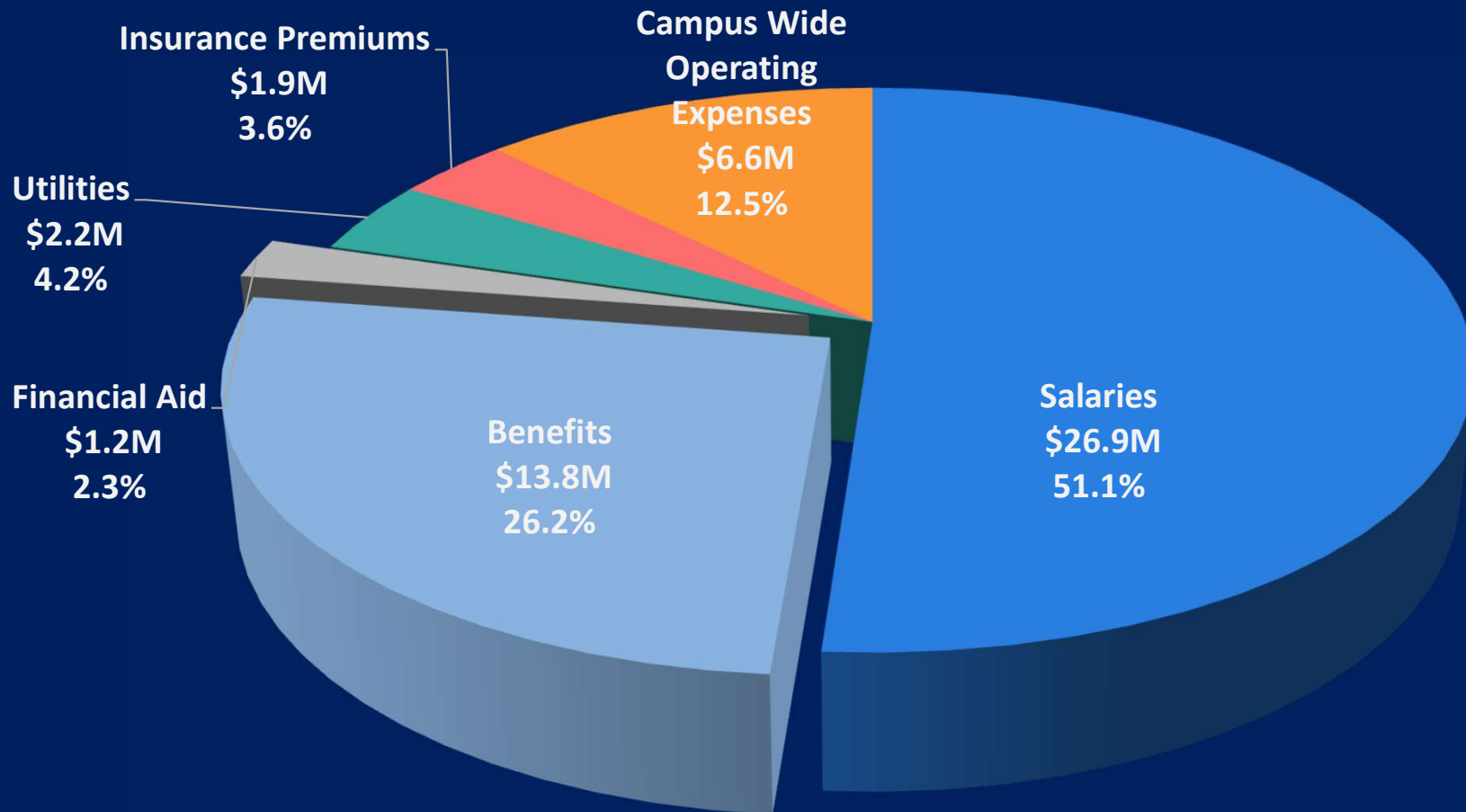
Fiscal Year 2023/24 - 2026/27 Operating Budget

	2023/24 Revised	2024/25 Planning	2025/26 Planning	2026/27 Planning
Enrollment and Other Inflation Adjustments	(\$108,268)	(\$61,196)	(\$46,857)	\$109,591
Cost Recovery Reduction		(395,000)		
Enrollment Realignment GF Reduction		(631,900)	(596,300)	(569,600)
Unfunded Collective Bargaining - Campus Funded	(798,818)	(838,759)	(820,320)	
Total Estimated Budget Shortfall	(\$907,086)	(\$1,926,855)	(\$1,463,477)	(\$460,009)
Cumulative Budget Reduction	(\$907,086)	(\$2,833,941)	(\$4,297,418)	(\$4,757,427)

**Budget Planned Savings FY 23/24
Summary**

	<u>Planned Savings</u>	<u>Amount to Reduce</u>
<u>Academic Affairs</u>		
Executive Assistant to Provost (Time Base Reduction)	\$ 40,002	
Archives Coordinator	47,676	
Various salary savings	164,436	
Lecturer pool	138,184	
	<u>\$ 390,298</u>	\$ 389,333
<u>Athletics</u>		
Assistant to Athletic Director position	\$ 53,465	
	<u>\$ 53,465</u>	\$ 53,465
<u>Cadet Leadership & Development/Student Affairs</u>		
Asst Dean/Director Community Standards	\$ 100,000	
Expenditure reduction savings	2,344	
	<u>\$ 102,344</u>	\$ 102,344
<u>Marine Programs</u>		
3rd Assistant Engineer position	\$ 54,845	
	<u>\$ 54,845</u>	\$ 54,845
<u>Administration & Finance</u>		
Energy & Sustainability Mgr	\$ 32,504	
CMA Groundskeeper	43,680	
Help Desk Lead	50,000	
HR management salary savings	91,878	
Expenditure reduction savings	\$ 20,510	
	<u>\$ 238,572</u>	\$ 238,572
<u>University Advancement</u>		
Prospect Researcher position	\$ 28,998	
	<u>\$ 28,998</u>	\$ 28,998
<u>Office of the President</u>		
Student Assistant	\$ 3,000	
Contracted Services	40,000	
Printing	1,500	
Hospitality	5,150	
	<u>\$ 49,650</u>	\$ 39,529
Total	<u>\$ 918,172</u>	\$ 907,086

CAL MARITIME FY23-24 OPERATING BUDGET



Total Operating Budget: \$52.6 M

CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY
FY2023-24 and 2024-25 BUDGET PLANNING
FISCAL YEAR TREND

DRAFT

2023-24
(907,086)
2024-25
(1,926,855)

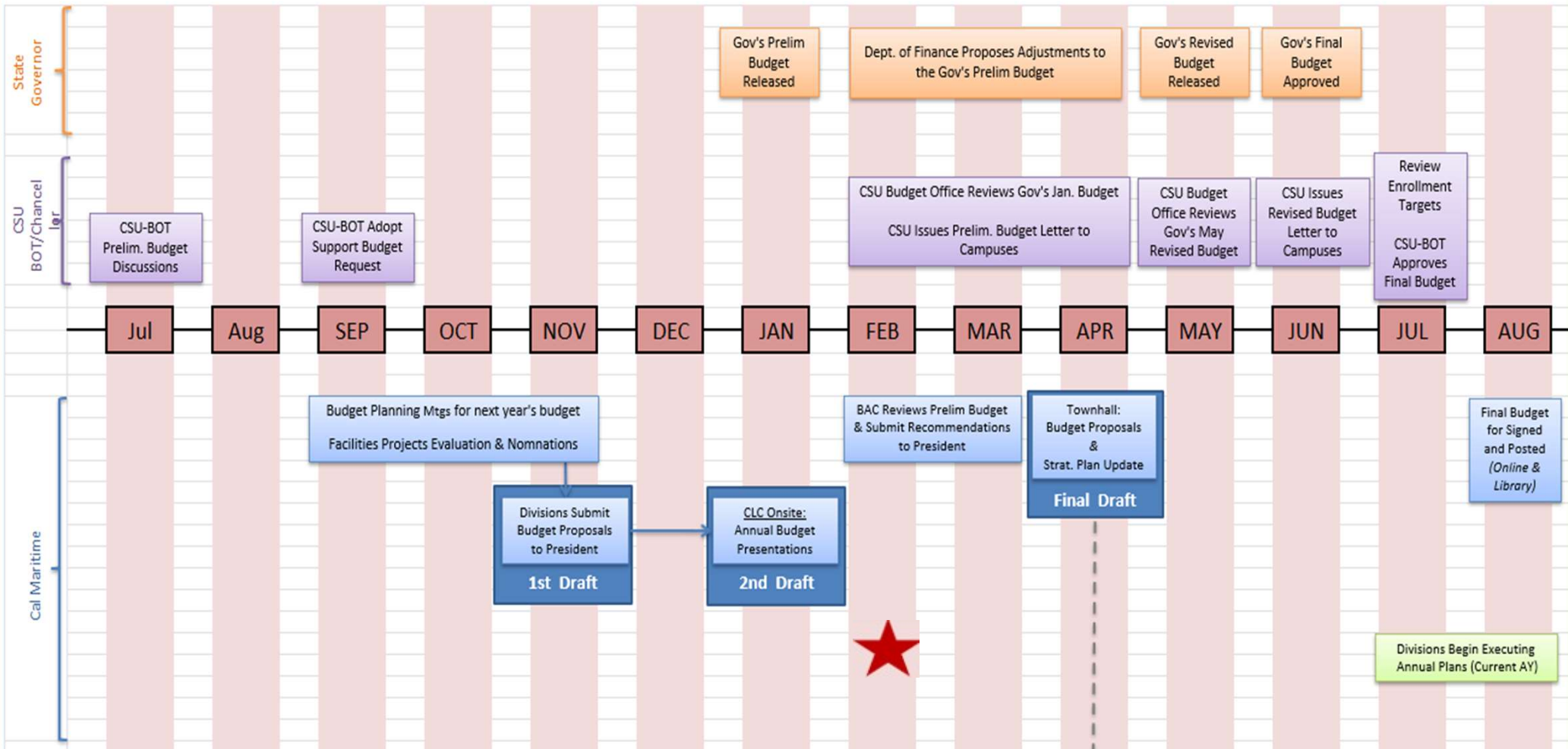
Division	Type	FY23-24 Proposed Annual Budget Rev3	FY23-24 Proposed Annual Budget Without Univ Wide	% of Total	FY23-24 Proposed Annual Budget Rev3	% of Salaries	Amount to Reduce \$907,086	Amount to Reduce \$1,926,855	Total Reduction
ACADEMIC AFFAIRS	Salaries & Wages	11,526,258	11,526,258	88.9%	11,526,258	42.9%	(389,333)	(827,032)	(1,216,365)
	Operating Expense	1,434,016	1,434,016	11.1%					
ACADEMIC AFFAIRS Total		12,960,274	12,960,274	39.2%					
ATHLETICS	Salaries & Wages	1,582,845	1,582,845	75.7%	1,582,845	5.9%	(53,465)	(113,572)	(167,038)
	Operating Expense	506,883	506,883	24.3%					
ATHLETICS Total		2,089,728	2,089,728	6.3%					
CADET LEADERSHIP AND DEVELOPMENT	Salaries & Wages	3,029,894	3,029,894	77.2%	3,029,894	11.3%	(102,344)	(217,401)	(319,744)
	Operating Expense	897,318	897,318	22.8%					
CADET LEADERSHIP AND DEVELOPMENT Total		3,927,212	3,927,212	11.9%					
MARINE PROGRAMS	Salaries & Wages	1,623,688	1,623,688	49.9%	1,623,688	6.0%	(54,845)	(116,503)	(171,348)
	Operating Expense	1,632,678	1,632,678	50.1%					
MARINE PROGRAMS Total		3,256,366	3,256,366	9.9%					
ADMINISTRATION & FINANCE	Salaries & Wages	7,062,963	7,062,963	83.5%	7,062,963	26.3%	(238,572)	(506,782)	(745,354)
	Operating Expense	1,393,277	1,393,277	16.5%					
ADMINISTRATION & FINANCE Total		8,456,240	8,456,240	25.6%					
UNIVERSITY ADVANCEMENT	Salaries & Wages	858,489	858,489	97.5%	858,489	3.2%	(28,998)	(61,598)	(90,596)
	Operating Expense	22,101	22,101	2.5%					
UNIVERSITY ADVANCEMENT Total		880,590	880,590	2.7%					
OFFICE OF THE PRESIDENT	Salaries & Wages	1,170,246	1,170,246	79.7%	1,170,246	4.4%	(39,529)	(83,967)	(123,496)
	Operating Expense	298,571	298,571	20.3%					
OFFICE OF THE PRESIDENT Total		1,468,817	1,468,817	4.4%					
UNIVERSITY WIDE	Salaries & Wages	25,077							
	Operating Expense	19,552,371							
UNIVERSITY WIDE Total		19,577,448							
Grand Total		52,616,675	33,039,227		26,854,382	100.0%	(907,086)	(1,926,855)	(2,833,941)

CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY
 FY2024-25 BUDGET PLANNING
 BUDGET DEVELOPMENT SUMMARY

	A	B	C	D	E	F	G	H	I	J	K
Division	FY23-24 Library Budget	FY23-24 Budget Adjustments	FY23-24 Revised Budget	Reductions to Budget (FY23-24)	Reductions to Budget (FY24-25)	Total Reductions to Budget	FY24-25 Target Budget	FY24-25 Budget Adjustments	FY24-25 Planning Budget	FY24-25 Budget Submissions	Variance to Planning Budget
ACADEMIC AFFAIRS Total	\$12,960,274	\$105,000	\$13,065,274	(\$389,333)	(\$827,032)	(\$1,216,365)	\$11,848,909	\$0	\$11,848,909	\$12,233,407	(\$384,498)
ATHLETICS Total	\$2,089,728	\$0	\$2,089,728	(\$53,465)	(\$113,572)	(\$167,037)	\$1,922,691	\$0	\$1,922,691	\$1,922,524	\$167
ADMINISTRATION & FINANCE Total	\$8,456,240	\$0	\$8,456,240	(\$238,572)	(\$506,782)	(\$745,354)	\$7,710,886	\$0	\$7,710,886	\$7,828,082	(\$117,196)
OFFICE OF THE PRESIDENT Total	\$1,468,817	(\$105,000)	\$1,363,817	(\$39,529)	(\$83,967)	(\$123,496)	\$1,240,321	\$0	\$1,240,321	\$1,230,200	\$10,121
MARINE PROGRAMS Total	\$3,256,366	\$0	\$3,256,366	(\$54,845)	(\$116,503)	(\$171,348)	\$3,085,018	\$0	\$3,085,018	\$3,825,231	(\$740,213)
STUDENT AFFAIRS Total	\$3,927,212	\$0	\$3,927,212	(\$102,344)	(\$217,401)	(\$319,745)	\$3,607,467	\$0	\$3,607,467	\$3,601,147	\$6,320
UNIVERSITY ADVANCEMENT Total	\$880,590	\$0	\$880,590	(\$28,998)	(\$61,598)	(\$90,596)	\$789,994	\$0	\$789,994	\$788,494	\$1,500
UNIVERSITY WIDE Total	\$19,577,448	\$800,802	\$20,378,250	\$0	\$0	\$0	\$20,378,250	\$760,850	\$21,139,100	\$21,139,100	\$0
CAMPUS TOTAL Total	\$52,616,675	\$800,802	\$53,417,477	(\$907,086)	(\$1,926,855)	(\$2,833,941)	\$50,583,536	\$760,850	\$51,344,386	\$52,568,185	(\$1,223,800)

CAL MARITIME BUDGET PROCESS

Cal Maritime Annual Planning & Budget Development Timeline



THANK YOU