



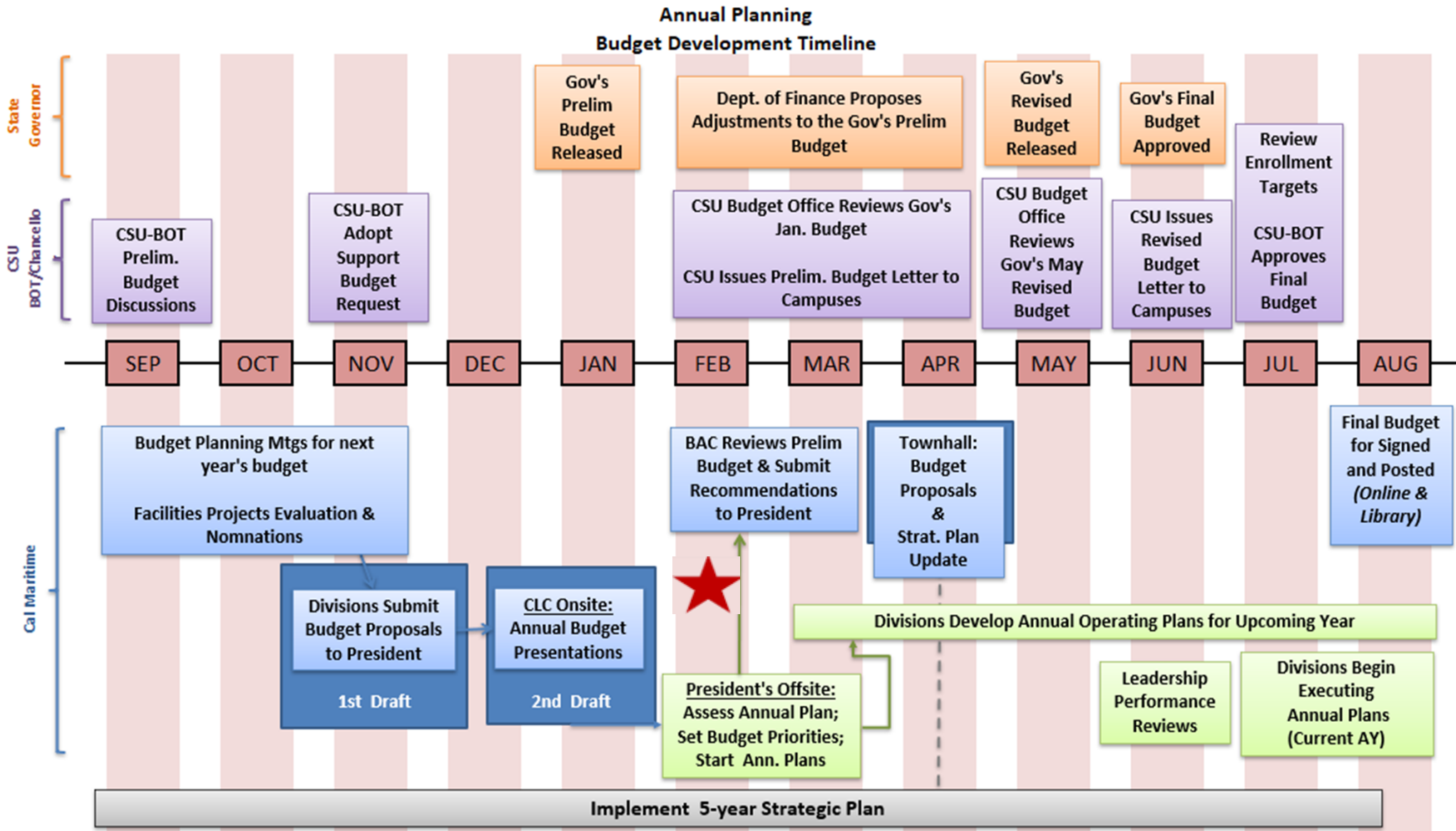
**California State University Maritime Academy
Budget Update
February 2022**

FY 2021-22 STRATEGIC INITIATIVES

FY2021-22 Strategic Priorities CLC and BAC Ranked Initiatives

Sponsor	Strategic Initiative	Goal(s)
AA	New Position - Enrollment Services Counselor – Social Media/Communications Specialist. Marketing and communication efforts specifically geared toward recruitment, including social media, communications to prospective students, and academic program webpages.	Org. Excellence; Global Reach & Impact
AA	New Position - Instructional Designer. Assist faculty with course design needs, especially as new technologies are more fully incorporated into classrooms and as faculty expand their teaching methods.	Academic Excellence; Inclusive Excellence; Org. Excellence
AF	IT Deputy CIO (market rate adjustment)	Organizational Excellence
AF	IT Instructional Support (9 to 12 Month conversion)	Organizational Excellence; Academic Excellence
AF	Campus Construction project "soft" costs (special inspection and construction costs)	Organizational Excellence
OP	New Position - Recreation - Assistant Athletic Trainer	Cadet Experience; Inclusive Excellence
OP	New Position - Recreation - Dinghy Coach - Replacement of FY19/20 Position	Cadet Experience
OP	New Position - Athletics- Golf Coach Womens - This position will serve the Department of Athletics and Physical Education that serves up to 60% of the cadets in recreation and intramurals. This position will direct all aspects of the Women's Golf Intercollegiate Team.	Cadet Experience
UA	New Position - Web/social media Content Creator/ specialist to bolster internal and external communications in support of SEM, alumni and parent outreach and to build the Cal Maritime Brand	Global Reach & Impact; Organizational Excellence
UA	Provides necessary funding to continue the publishing and mailing of 2 print magazines annually to support internal and external communications in support of SEM, alumni, parent, and industry outreach. The magazine is the flagship university publication to further build the Cal Maritime brand and name recognition.	Global Reach & Impact; Organizational Excellence

CAL MARITIME BUDGET PROCESS



2021-22 CSU Support Budget Request

CALIFORNIA STATE UNIVERSITY

FY 2021-22 SUPPORT BUDGET PLAN

(DOLLARS IN MILLIONS)

	<u>Nov. BOT Request</u>	<u>Governor's January</u>	<u>Final Budget</u>
Augment Following Governor's January Budget			
Student Success and Completion Initiatives (5 th yr. of GI 2025)	135.0		
Graduation Initiative 2025: Highest Campus Priorities			120.0
Basic Needs Initiative to Support GI 2025	15.0	15.0	15.0
Graduation Initiative 2025: Student Mental Health			15.0
Restoration of 2020-21 General Fund Reductions		111.5	
Restoration of 2020-21 General Fund Reductions	299.0	299.0	299.0
Academic Facilities & Infrastructure Needs	50.0		
Mandatory Costs Increase:	57.0		55.3
Health Benefits \$23.8M			
Minimum Wage \$5.4M			
Maintenance of New Facilities \$11.3M			
AB 1460 Ethnic Studies \$16.5M			
Operating Costs for Polytechnic Transition at Humboldt			25.0
Summer Term Financial Aid			6.0
Other Programs (Common Learning Mgmt Sys \$2.0M, CSUS \$1.0M)		3.0	14.8
Mental Health and Technology Needs		15.0	
Total Increase in Expenditures - Recurring	\$556.0	\$443.5	\$550.1

Note: Numbers may not add due to rounding

CALIFORNIA STATE UNIVERSITY

FY 2022-23

SUPPORT BUDGET PLAN

CALIFORNIA STATE UNIVERSITY

FY 2022-23 SUPPORT BUDGET PLAN

(DOLLARS IN MILLIONS)

Nov. BOT
Request

Gov
Jan
Budget

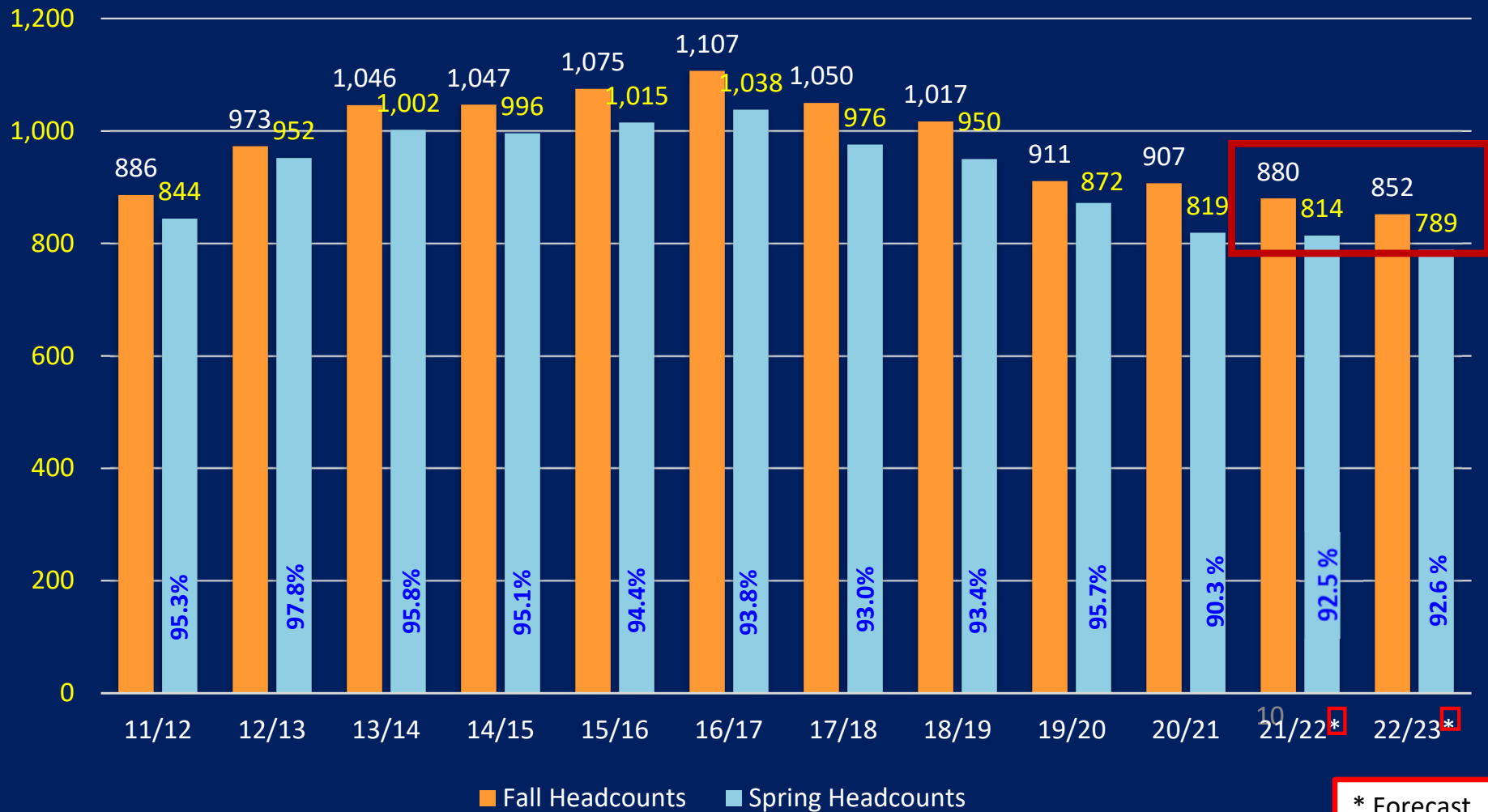
Graduation Initiative 2025		\$75.0	
Student Basic Needs		20.0	
Bridging Equity Divide Through Technology		75.0	
Foster Youth Support			12.0
Salaries and Benefits:		223.3	
Compensation Pool	\$209.3		
Health Benefits	\$14.0		
Staff Salary Structure Study Results	TBD		
Academic Facilities & Infrastructure		135.0	
Strategic Resident Enrollment Growth (9,434 FTES, 2.5%)		129.9	81.0
Senate Bill 169 State University Grant Requirement		16.8	
Mandatory Costs:		40.5	
Inflation on Non-Personnel Expenditures	\$29.6		
Operations & Maintenance of New Facilities	\$3.1		
Minimum Wage	\$7.8		
Undesignated			211.0
Total Incremental Expenditures		\$715.5	\$304.0

California Budget Update

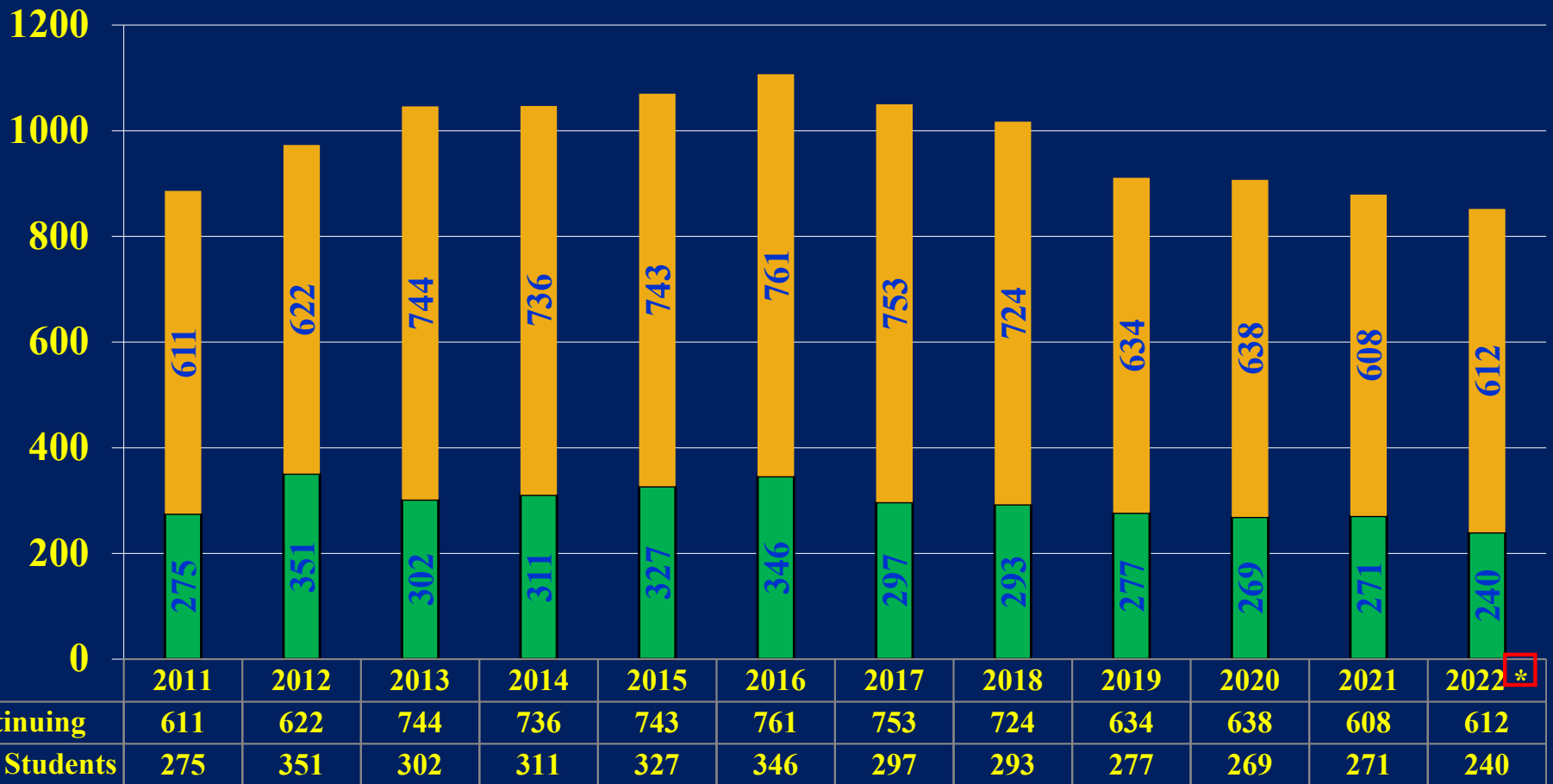
- Governor's Proposed Budget January 10th
- Informational Hearings in Assembly/Senate
- Final Decisions in May and June
- July Final FY2022-23 Budget

2022-23 Cal Maritime Budget Planning

Cal Maritime Fall and Spring Headcounts



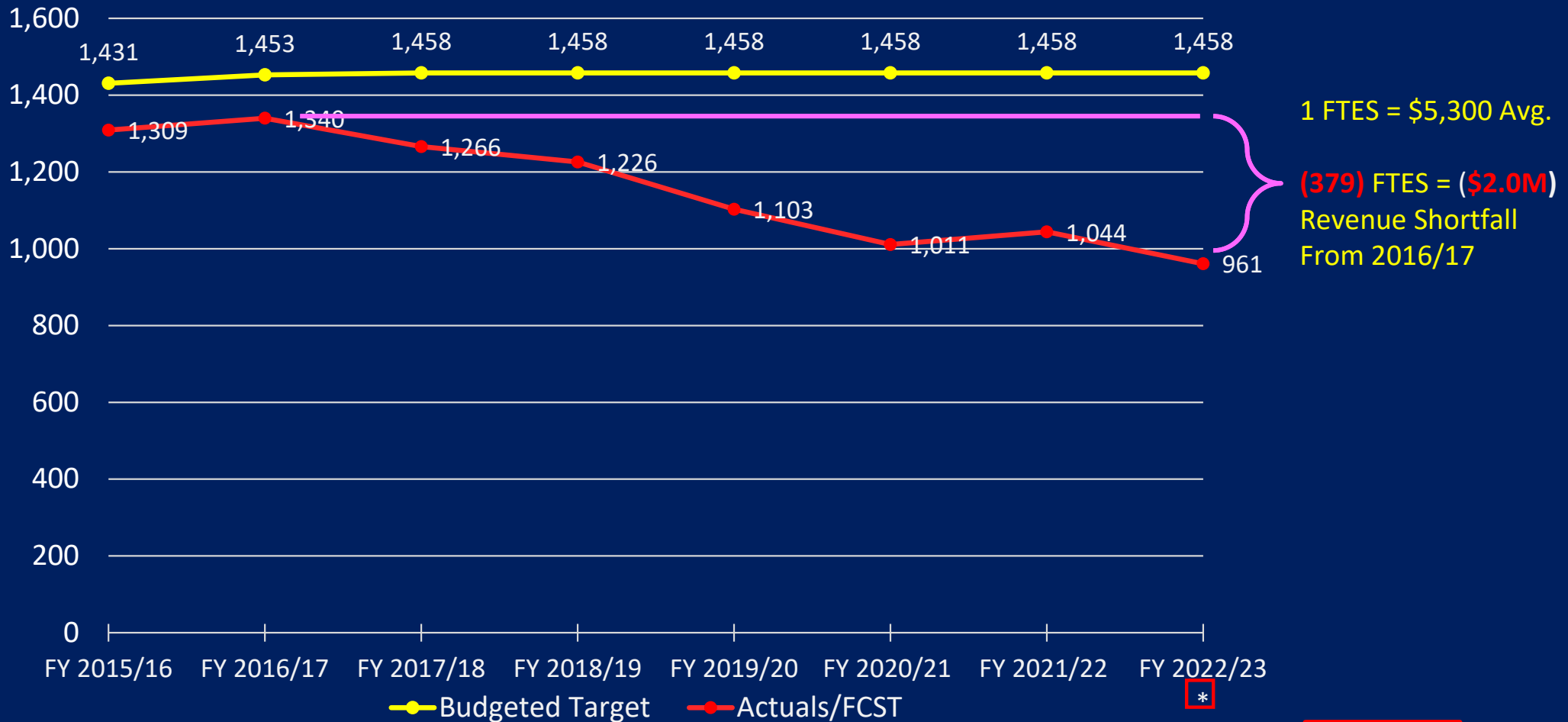
Students Headcount Fall 2011 - Fall 2022



* Forecast

* Forecast are subject to change

Cal Maritime Enrollment (FTES) Budget vs Actual



* Forecast

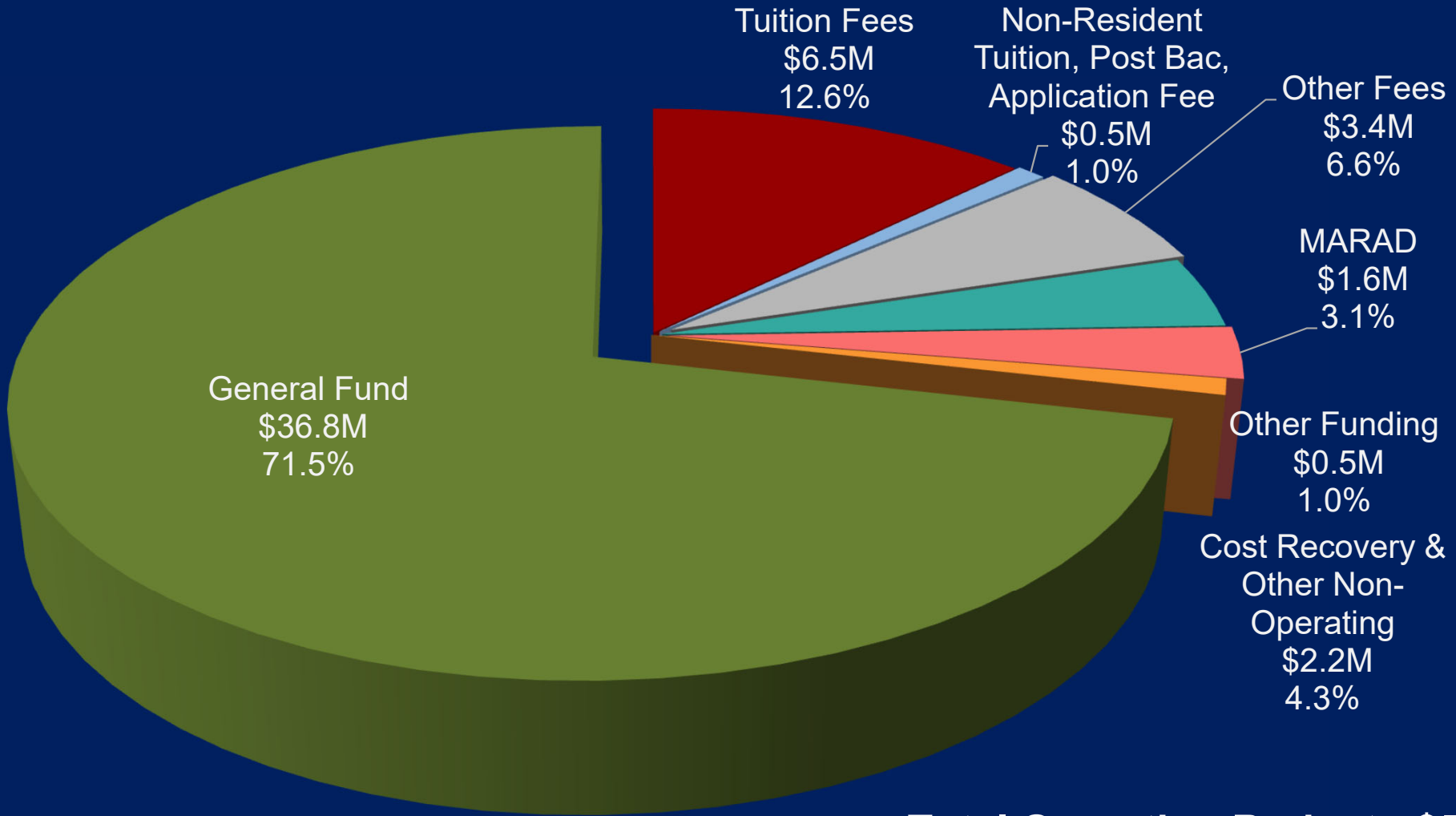
Agenda

- Recap of FY21-22 Budget
- Human Resources
- Divisional Budget Presentations
 1. Administration & Finance
 2. Academic Affairs
 3. Cadet Leadership and Development
 4. Office of the President
 5. University Advancement
 6. Athletics
 7. Marine Programs
 8. University Wide
- Next Steps

CAL MARITIME

FY 2021-22 OPERATING BUDGET

REVENUE SOURCES

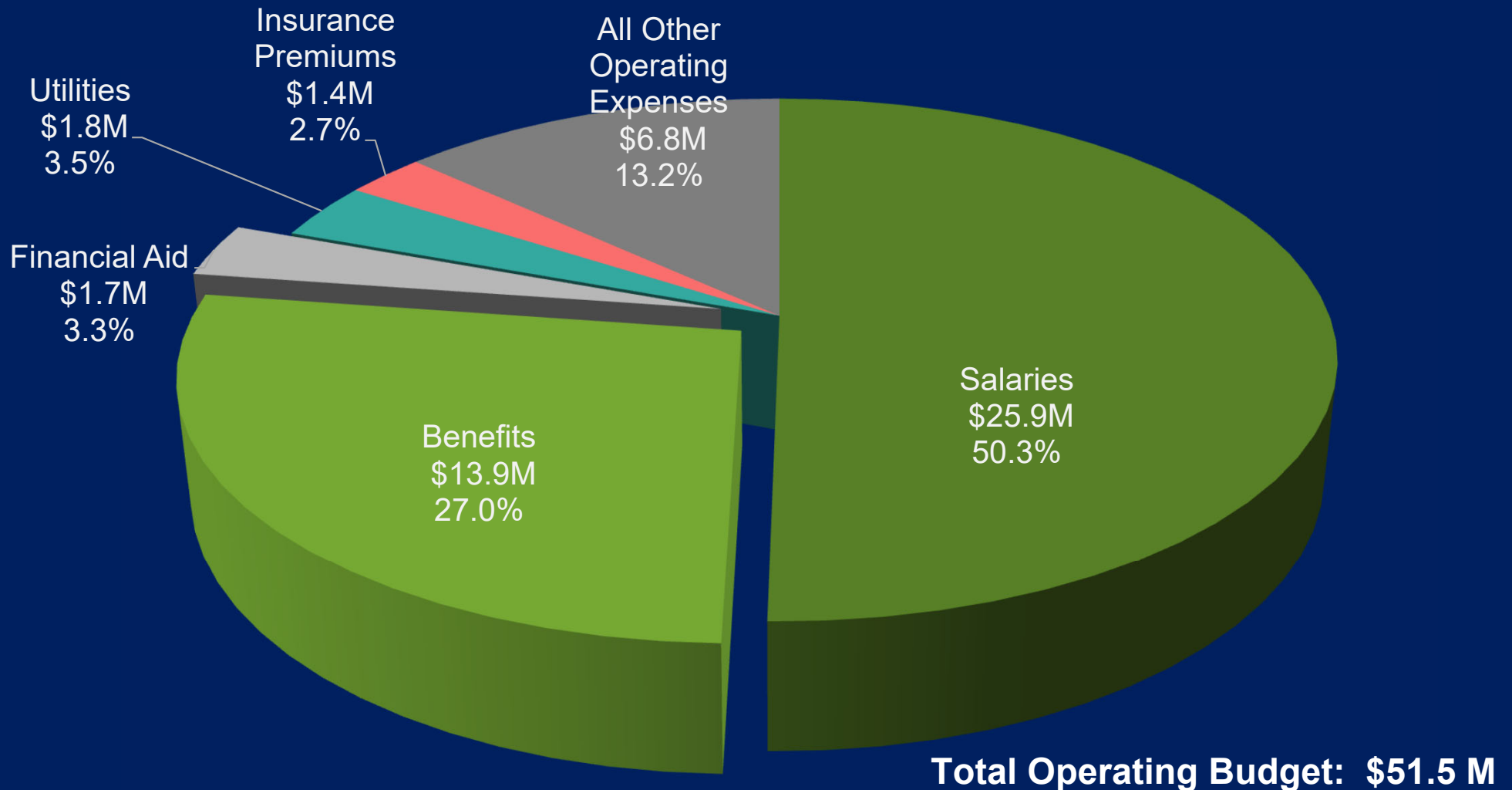


Total Operating Budget: \$51.5 M

CAL MARITIME

FY 2021-22

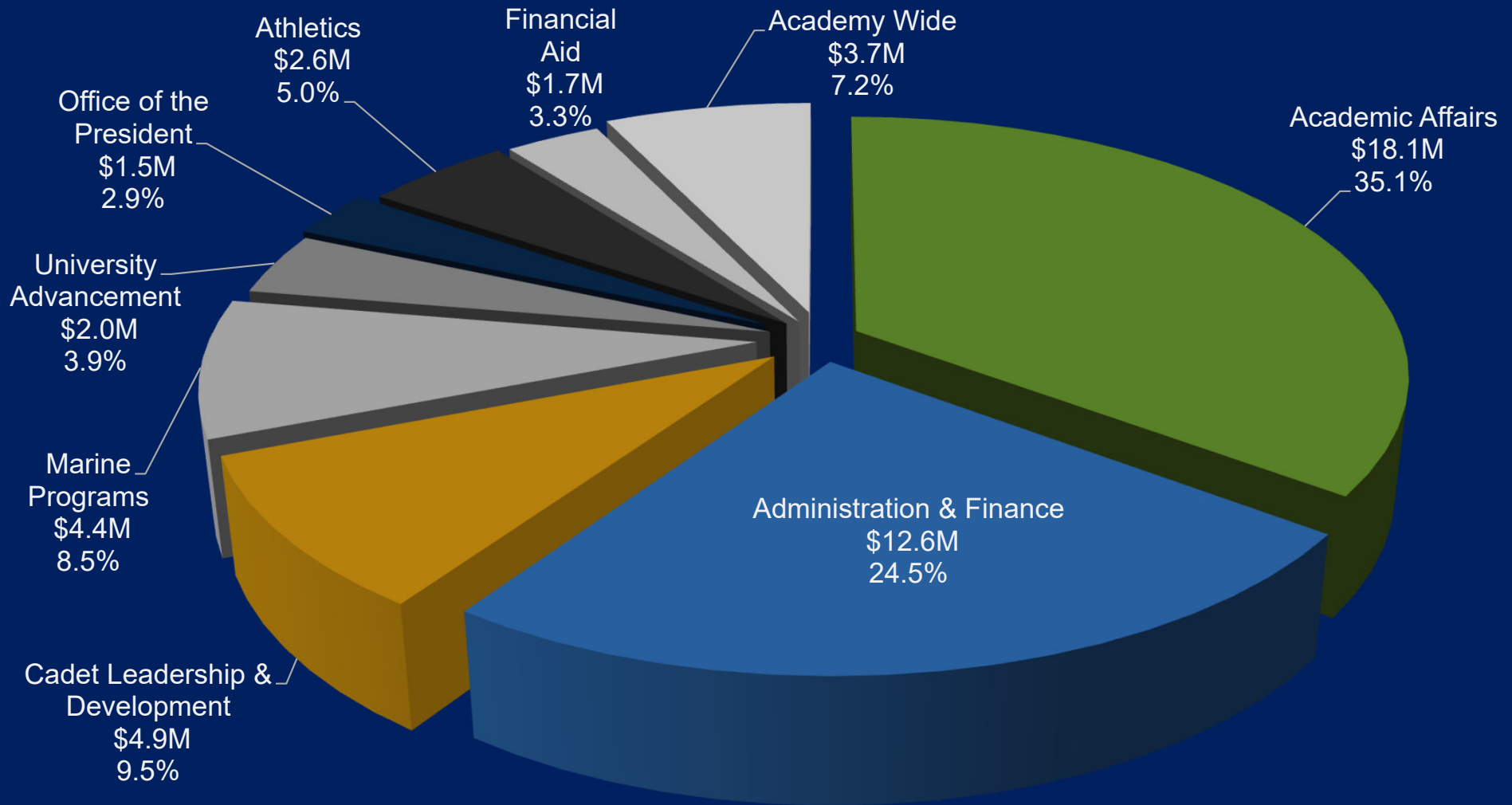
OPERATING BUDGET



CAL MARITIME

FY 2021-22 OPERATING BUDGET

BY CABINET AREA



Total Operating Budget: \$51.5 M

Human Resources

The Great Resignation

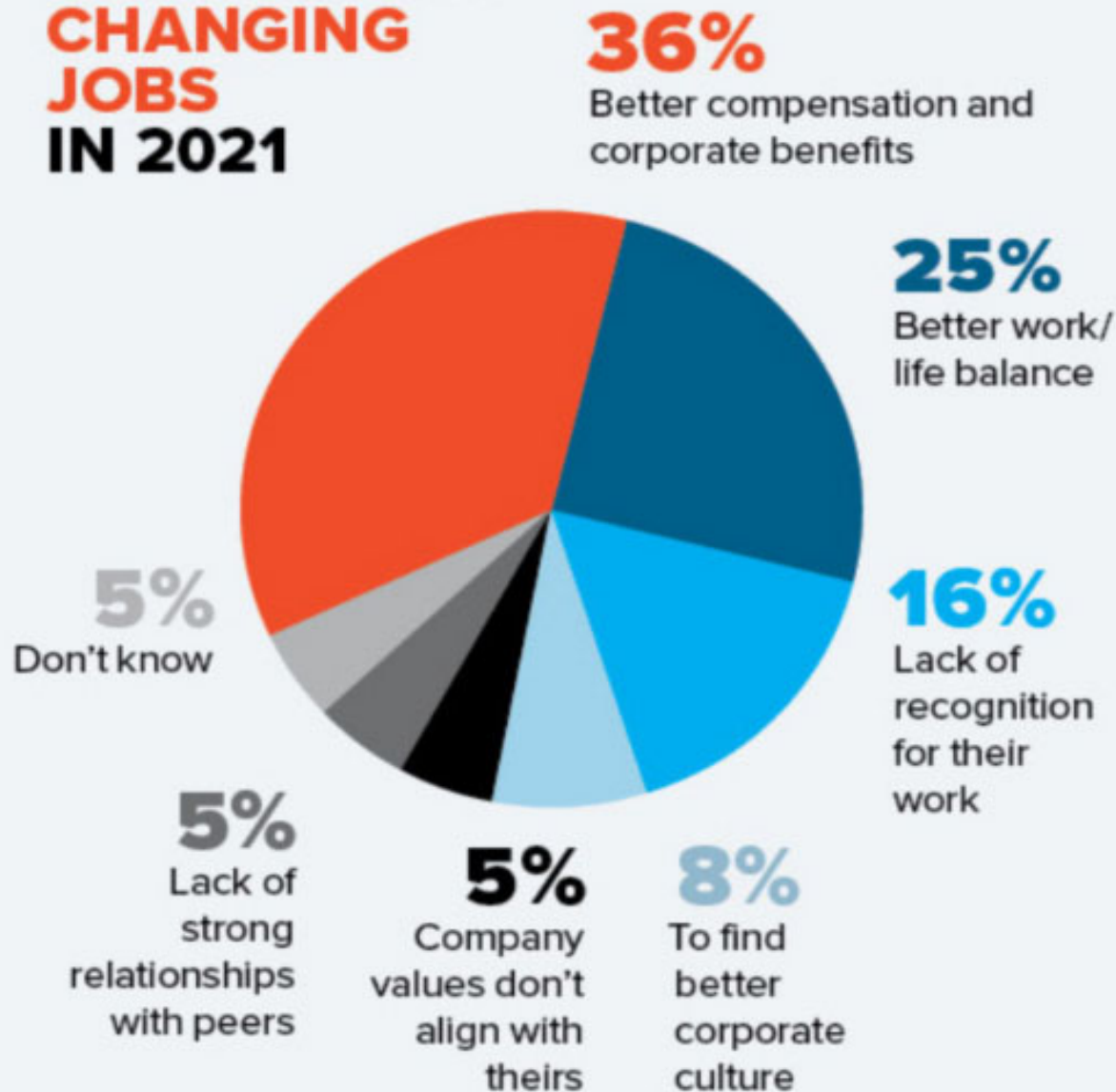
Number of people quitting their jobs in the United States, seasonally adjusted



Source: U.S. Bureau of Labor Statistics



WHY EMPLOYEES ARE CONSIDERING CHANGING JOBS IN 2021



Source: *Engagement and Retention Report*, Achievers Workforce Institute, February 2021.

Resignation Tsunami: The Domino Effect of Employee Resignation

55%

of U.S. workers say they've had direct colleagues voluntarily leave their organization within the past six months.

Since their colleagues left:



have wondered if their pay is enough.



have wondered if there are better job opportunities out there.

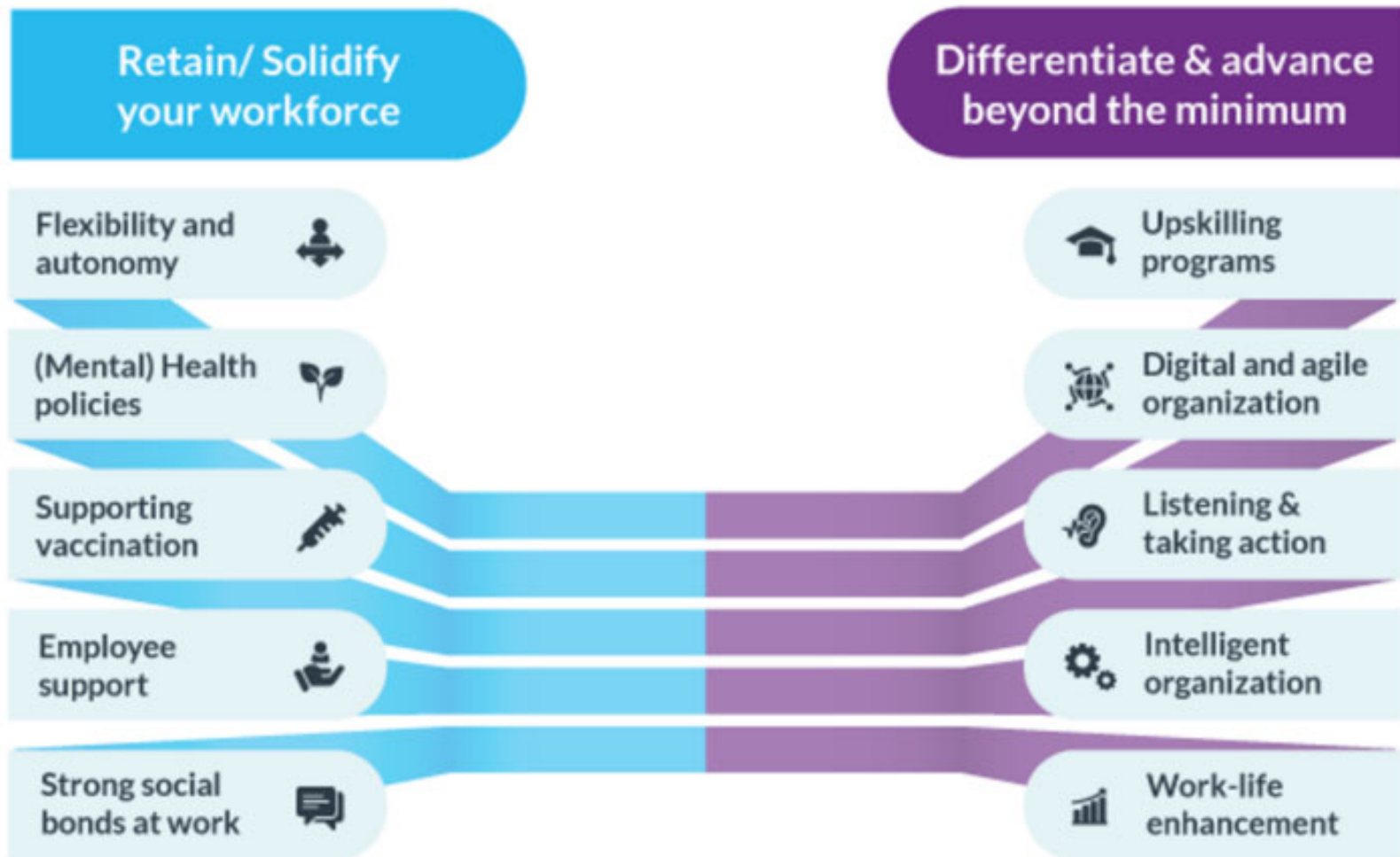


have had to take on more work and responsibilities.



have thought about leaving their job more often than they did when their direct colleagues worked for the organization.

Two-Tier HR Practices to Overcome the Great Resignation



2022-23 Budget Planning Division Presentations

FY 2022-23 Cabinet Level Summary - CLC

CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY

FY2022-23 BUDGET PLANNING

FISCAL YEAR TREND

Division	Type	FY19-20 Actuals	FY20-21 Actuals	FY21-22 Budget	FY22-23 Proposed Annual Budget Rev1	Variance
ACADEMIC AFFAIRS	S&W	10,448,248	10,515,152	11,028,766	11,374,547	345,780
	OE	689,532	728,778	1,035,593	1,196,071	160,478
		11,137,780	11,243,930	12,064,359	12,570,618	506,258
ADMINISTRATION & FINANCE	S&W	6,534,136	6,286,664	7,079,875	7,331,279	251,404
	OE	2,213,903	1,980,124	1,619,788	1,619,788	-
		8,748,038	8,266,788	8,699,663	8,951,067	251,404
OFFICE OF THE PRESIDENT	S&W	901,931	881,082	782,568	711,852	(70,716)
	OE	207,443	117,921	215,506	229,206	13,700
		1,109,373	999,003	998,074	941,058	(57,016)
ATHLETICS	S&W	1,156,197	947,987	1,330,041	1,501,669	171,627
	OE	704,296	414,051	730,816	825,211	94,395
		1,860,493	1,362,038	2,060,857	2,326,880	266,022
MARINE PROGRAMS	S&W	1,538,334	1,635,784	1,789,059	1,934,602	145,543
	OE	641,836	889,768	1,804,108	2,810,467	1,006,359
		2,180,170	2,525,551	3,593,167	4,745,069	1,151,902
CADET LEADERSHIP AND DEVELOPMENT	S&W	2,436,395	2,386,248	2,711,711	3,211,293	499,582
	OE	778,474	544,089	787,134	1,011,430	224,296
		3,214,869	2,930,338	3,498,845	4,222,723	723,878
UNIVERSITY ADVANCEMENT	S&W	1,085,160	1,117,017	1,192,787	1,267,679	74,892
	OE	135,622	72,835	98,161	124,161	26,000
		1,220,782	1,189,853	1,290,948	1,391,840	100,892
UNIVERSITY WIDE	S&W	(27,311)	(23,885)	25,077	25,077	-
	OE	19,198,359	18,362,759	19,279,727	19,451,033	171,306
		19,171,048	18,338,874	19,304,804	19,476,110	171,306
Grand Total		48,642,553	46,856,375	51,510,717	54,625,364	3,114,646
ALL DIVISIONS						
Salaries & Wages		24,073,089	23,746,050	25,939,884	27,357,996	1,418,112
Operating Expense		11,830,900	10,899,508	11,716,820	13,413,354	1,696,534
Benefits Pool		12,738,564	12,210,818	13,854,013	13,854,013	-
Grand Total		48,642,553	46,856,375	51,510,717	54,625,364	3,114,646

Administration & Finance

Administration & Finance

Administration and Finance manages the university's financial, budget, facilities, facilities planning & oversight of design and construction, safety, human resource administration, and information technology resources.

Number of Employees: ~90

Departments: Financial Services Facilities Management
Human Resources Safety & Risk Management
University Police Information Technology
Contract Services & Procurement
Budget & Institutional Research
Facilities Planning Design & Construction

Administration & Finance

Initiatives for 2022-23

- Campus Master Plan
- Execute construction and campus projects
- Common Human Resources System (E-Recruiting)
- Review and update policies and business procedures (paperless, training)

Administration & Finance

Challenges/Opportunities

- Recruitment of staff post Covid
- Maintain appropriate staffing levels + learning curve of new staff
- Deferred maintenance and infrastructure improvements
- Cross training and transfer of knowledge

Administration & Finance

CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY
FY2022-23 BUDGET PLANNING
FISCAL YEAR TREND

Type	Account Description	ReOrg FY19-20 Actuals	FY20-21 Actuals	FY21-22 Budget	FY22-23 Proposed Annual Budget Rev1	Variance
S&W	601201 - Management and Supervisory	1,598,005	1,878,259	2,338,116	2,498,012	159,896
	601290 - MPP Sal - LumpSum Vac	76,514	39,399	-	-	-
	601300 - Support Staff Salaries	4,342,833	3,952,277	4,600,646	4,692,154	91,508
	601301 - Overtime	276,830	175,403	45,000	45,000	-
	601303 - Student Assistants	64,505	45,105	55,050	55,050	-
	601305 - Uniform Allowance PERS	(17,499)	969	-	-	-
	601385 - Lump Sum Overtime	61,021	13,011	-	-	-
	601395 - Staff Sal - LumpSum Vac	36,931	49,246	-	-	-
	6018XX - Stipends	53,186	78,519	32,887	32,887	-
	601818 - IDL Sick Leave Supp - Staff	4,185	-	-	-	-
	601821 - Shift Differential	27,433	39,852	8,176	8,176	-
	602001 - Work Study on Campus	10,190	14,624	-	-	-
	Salaries & Wages Total	6,534,136	6,286,664	7,079,875	7,331,279	251,404
OE	603990 - Uniform Allowance - NonPERS	27,340	7,964	26,800	26,800	-
	604001 - Communications-Tele Usage	4,395	16,160	22,100	22,100	-
	604090 - Other Communications	974	244	1,000	1,000	-
	604902 - Mobile telecommunications	5,609	8,394	2,986	2,986	-
	605090 - Other Utilities	-	2,805	-	-	-
	60600X - Travel In/Out of State	33,529	325	28,200	28,200	-
	613001 - Contracted Services	226,633	250,742	326,600	326,600	-
	616001 - IT Communications	15,169	19,231	30,000	30,000	-
	616002 - IT Hardware	97,220	144,869	36,500	36,500	-
	616003 - IT Software	336,663	327,071	339,866	339,866	-
	616004 - I/T Infrastructure	-	-	80,099	80,099	-
	616005 - IT Costs - Other	30,577	17,101	5,250	5,250	-
	617XXX - Services from btwn Entities	13,470	7,393	6,500	6,500	-
	619XXX - Other Equip	13,460	18,817	4,800	4,800	-
	660001 - Postage	3,500	3,899	3,225	3,225	-
	660002 - Printing	935	-	100	100	-
	660003 - Supplies and Services	624,866	294,295	277,054	277,054	-
	660009 - Professional Development	22,153	1,416	2,755	2,755	-
	660010 - Insurance Expense	350	-	350	350	-
	660016 - Property Insurance Premium Exp	58,176	-	-	-	-
	660017 - Advertising and Promotional Ex	12,616	5,011	4,900	4,900	-
	660026 - CA Tech Agency -Teale Data Ct	6,264	2,477	6,300	6,300	-
	660042 - Recruitment and Employee Reloc	706	859	250	250	-
	660061 - R&M - Building Maintenance	441,144	436,481	206,111	206,111	-
	660062 - R&M - Custodial Services	10,000	22,464	-	-	-
	660064 - R&M - Landscape & Grounds	28,354	81,094	12,000	12,000	-
	660090 - Other Expenses	82,222	32,910	-	-	-
	660903 - Hospitality Expense	575	803	-	-	-
	660931 - License Fees, svc & non-profes	1,248	250	2,200	2,200	-
	660943 - Salaries & Benefits Reimb	(4,688)	-	-	-	-
	660951 - Equip Repairs & Maintenance	55,950	92,253	35,700	35,700	-
	660970 - Fuel CMA vessels & Vehicles	25,833	25,543	25,000	25,000	-
	660984 - Janitorial Supplies	32,287	158,141	130,000	130,000	-
	660992 - Professional Memberships & Due	6,373	1,112	3,142	3,142	-
	Operating Expense Total	2,213,903	1,980,124	1,619,788	1,619,788	-
	Grand Total	8,748,038	8,266,788	8,699,663	8,951,067	251,404

Administration & Finance

Salary Variance to the FY22-23 Budget

- **\$251K: Salary & Wages**
 - Transfer of positions:
 - Energy & Sustainability and Enterprise Services
 - Salary Adjustments for new hires, promotions

Academic Affairs

Academic Affairs

Academic Affairs is responsible for the academic standards and integrity of the University, including oversight for academic departments, the Library, and faculty development.

Academic Affairs is responsible for academic policy development and implementation, assessment and accreditation of academic programs, recruitment and enrollment management, student records and financial aid, extended learning and sponsored programs.

As of Fall 2021:

Number of staff:

25 staff (4 vacant) 3 Directors, 4 Deans,
1 AVP, 1 Associate Provost, 1 Provost

Number of faculty:

Approximately **62** tenure/tenure-track (including department chairs, FERP, and librarians) and **33** lecturers

21 Budgetary Units/Sub-Divisions:

7 academic departments, 3 Dean's Offices, Provost's Office, Associate Provost's Office, Library, and several functional units:

Naval Science, Admissions and Outreach, Academic Technology, Faculty Development, Financial Aid, International Programs, Registrar's Office, and Academic Senate

Academic Affairs

Initiatives for 2022-23

- Increase enrollment, targeting goal of 1100 by Fall 2024;
- Launch a restructured research and innovation center in support of faculty and undergraduate student research;
- Increase academic support measures for all cadets, including plans for academic success center and development of FYE;
- Increase exposure of Cal Maritime's array of academic programs in our market area to advance both recruitment and institutional reputation;
- Advance new programs and certificates as warranted by market research (and related) studies.

Academic Affairs

Challenges/Opportunities

- Building enrollment (recruitment, retention);
- Ensuring that academic offerings align with both recruitment and industry demands;
- Ensuring that institutional support for faculty research/scholarship aligns with evolving faculty needs and interests;
- Development of a First-Year Experience that is based in the academic experience and strengthens the overall cadet experience.

Academic Affairs

Account Description	FY19-20 Actuals	FY20-21 Actuals	FY21-22 Budget	FY22-23 Proposed Annual Budget Rev1	Variance
Salaries & Wages					
601100 - Academic Salaries	7,017,656	7,130,424	7,516,931	7,605,281	88,349
601101 - Department Chair	410,462	377,250	402,628	402,629	1
601201 - Management and Supervisory	1,422,306	1,463,295	1,470,084	1,542,684	72,600
601300 - Support Staff Salaries	1,311,421	1,366,897	1,495,901	1,646,931	151,030
601303 - Student Assistants	153,838	68,171	143,222	157,022	13,800
602001 - Work Study on Campus	11,652	6,001	-	-	-
Other - Stipend, Shift, Sick, Uniforms, Etc	71,525	75,635	-	20,000	20,000
Salaries & Wages Total	10,448,248	10,515,152	11,028,766	11,374,547	345,780
Operating Expense					
603990 - Uniform Allowance - NonPERS	4,571	1,511	7,000	7,000	-
606xxx - Travel - In/Out State, Cruise, Int'l	105,319	4,776	446,161	464,661	18,500
608xxx - Library - Books, Binding, Serials, S	29,781	22,649	87,500	87,500	-
613001 - Contracted Services	5,912	162,875	20,200	44,200	24,000
616002 - IT Hardware	25,795	25,814	12,500	17,500	5,000
616003 - IT Software	38,197	79,292	67,687	105,915	38,228
619xxx - Equipment (includes instructiona	43,250	232,534	15,000	15,000	-
660001 - Postage	13,740	4,622	11,450	15,450	4,000
660002 - Printing	24,798	1,246	30,750	32,750	2,000
660003 - Supplies and Services	111,592	86,192	170,125	176,625	6,500
660009 - Professional Development	31,776	14,832	30,400	30,400	-
660010 - Insurance Expense	6,680	120	7,500	7,500	-
660017 - Advertising and Promotional Ex	3,268	10,993	19,800	57,800	38,000
660042 - Recruitment and Employee Reloc	99,622	11,488	30,000	29,500	(500)
660043 - Accreditation Expense	44,161	27,678	32,040	33,590	1,550
660903 - Hospitality Expense	5,836	295	4,500	9,700	5,200
660932 - Event Registration Fees	12,360	3,414	10,000	11,000	1,000
660992 - Professional Memberships & Due	7,959	8,017	26,730	30,730	4,000
All Other Operating Expense	74,916	30,432	6,250	19,250	13,000
Operating Expense Total	689,532	728,778	1,035,593	1,196,071	160,478
Grand Total	11,137,780	11,243,930	12,064,359	12,570,618	506,258

Academic Affairs

Salary Variance FY22-23 Budget

- **\$345.8K Salaries Variance**
 - \$93K Salary increases due to promotions, IRP, or change in FTE %
 - \$85.7K Adjustments to existing FTE lines
 - Addition of AVP for Enrollment added to Director of Admission
 - Increase to existing salaries due to equity/system-wide compensation review
 - Increase tutor student assistant budget
 - \$49.6K Adjustment – lecturer funding adjustments to include release time for new faculty, Deputy Title IX Coordinator and Tutor Center faculty
 - \$117.5K – New Salary Requests
 - Two Staff Positions
 - Enrollment Services Administrative Support
 - Coordinator of Student Academic Support

Academic Affairs

Major Operating Expense FY22-23 Budget

- **\$18.5K : 606002 – Travel Out of State**
 - \$13.5K – Recruitment and advancement travel associated with the Academic Schools and Admissions
 - \$5K - Travel associated with training for license renewals
- **\$24K : 613001 - Contracted Services**
 - Boat Charter – Oceanography
 - Transportation for students for oceanography classes
- **\$38K : 616003 – IT Software**
 - \$21K – SmartPanda – Peoplesoft partner that will optimize transfer evaluation capacity
 - \$11K – Liaison Enrollment Management Platform (CRM)-Prospective cadet relationship manager that will manage all multi-channel integrated marketing communications
 - \$6K – Increases in existing annual software costs
- **\$38K : 660017 – Advertising & Recruitment**
 - \$23K - Encoura ACT/NRCCUA – Prospective college bound student search
 - \$10K - Full Measure - Campus tour module
 - \$5K – Recruitment/job posting Advertising

Cadet Leadership & Development

Cadet Leadership & Development

- The **Division of Cadet Leadership and Development** provides the Corps of Cadets an inclusive, developmental, and holistic academy experience through programs, services, and an environment that inspires leadership with a global perspective.

Cadet Leadership & Development

Departments and Employee Numbers: 35 (6 Vacancies)

	<u>Employees</u>	<u>Student Assistants</u>
• Associated Students	1	
• Career Services	5	1
• Dean of Students/Student Engagement/Academic Success	5	20
• Discipline & Conduct	1	
• Office of the Vice President	2.4	
• Residential Life	3	11 + 24 RHOs
• Student Health Center	9 (6 FT 3 PT)	4
• DSO	2 (1 FT 1PT)	1
• Title IX/Student Equity	1	
• Office of the Commandant	4	

Cadet Leadership & Development

Initiatives for 2022-2023

- Implement JED Assessment and Strategic Plan
- Relaunch First Year Seminars Partnered with Academic Affairs
- Increase Inclusion Efforts
 - Open Inclusion Center
 - Incorporate Belonging and Engagement Initiatives
- Rebuild Title IX Program
 - Hire TIX/DHR Administrator and FT Confidential Advocate
- Reimagine Post-COVID Orientation and Commencement
- Increase Safety on Commercial STII and TSGB

Cadet Leadership & Development

Challenges/Opportunities

- Rebuild Title IX Program to Earn Community Trust in Equity and Processes
- Enhance Cadet Success and Retention
 - Safety and Belonging Initiatives
- Enhance Campus and Community Programming
- Support Post-COVID Resiliency and Wellbeing of all Cadets
- Enhance the Overall Residential Experience
- Integrate and Improve the Recruitment and Selection Processes of 10 Cadet Leaders Groups (4 Compass, plus 6 Others)

Cadet Leadership and Development

CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY FY2022-23 BUDGET PLANNING FISCAL YEAR TREND

Type	Account Description	FY19-20 Actuals	FY20-21 Actuals	FY21-22 Budget	FY22-23 Proposed Annual Budget Rev1	Variance
S&W	601100 - Academic Salaries	156,561	174,311	164,129	229,203	65,074
	601190 - Acad Sal - LumpSum Vac	8,796	782	-	-	-
	601201 - Management and Supervisory	1,025,086	845,714	1,149,738	1,333,428	183,690
	601290 - MPP Sal - LumpSum Vac	88,429	42,337	-	-	-
	601300 - Support Staff Salaries	1,040,332	1,177,739	1,307,844	1,441,662	133,818
	601301 - Overtime	4,531	-	-	-	-
	601303 - Student Assistants	95,199	77,801	90,000	112,000	22,000
	601385 - Lump Sum Overtime	4,526	7,433	-	-	-
	601395 - Staff Sal - LumpSum Vac	-	18,857	-	-	-
	601813 - Misc Stipends	3,748	37,147	-	95,000	95,000
	601815 - Stipend R04 (Annual)	1,574	3,070	-	-	-
	601817 - Stipend CSUEU & R01	2,495	352	-	-	-
	602001 - Work Study on Campus	5,118	706	-	-	-
	601813 - Stipends	-	-	-	-	-
	Salaries & Wages Total	2,436,395	2,386,248	2,711,711	3,211,293	499,582
OE	603990 - Uniform Allowance - NonPERS	2,315	591	1,500	3,000	1,500
	605006 - Hazardous Waste	1,573	1,741	1,989	1,989	-
	606001 - Travel In State	33,925	2,441	33,600	37,600	4,000
	606002 - Travel Out of State	17,461	1,596	38,672	38,672	-
	606932 - Travel, Cruise	9,804	387	13,653	19,653	6,000
	609001 - State EOP	51,150	40,478	106,453	106,453	-
	613001 - Contracted Services	208,280	17,454	140,054	244,194	104,140
	616002 - IT Hardware	14,624	11,728	8,067	10,067	2,000
	616003 - IT Software	39,810	41,993	74,351	74,351	-
	617001 - Services from other Funds/Agcy	14,928	11,363	-	-	-
	617903 - ENTP Services fr Other Fnds	65,490	23,709	3,000	3,000	-
	619001 - Other Equip < \$5,000	-	23,534	5,000	5,000	-
	619901 - Other Equipment >\$5k	4,893	48,986	11,433	11,433	-
	660001 - Postage	586	4,559	1,814	1,864	50
	660002 - Printing	5,811	13,141	19,094	20,300	1,206
	660003 - Supplies and Services	183,359	233,344	202,106	261,506	59,400
	660009 - Professional Development	14,535	29,134	14,360	26,860	12,500
	660017 - Advertising and Promotional Ex	2,257	4,883	1,750	1,750	-
	660042 - Recruitment and Employee Reloc	65,288	6,663	250	250	-
	660090 - Other Expenses	760	420	-	-	-
	660903 - Hospitality Expense	24,437	19,448	26,875	26,875	-
	660931 - License Fees, svc & non-profes	344	3,416	2,689	2,689	-
	660932 - Event Registration Fees	649	-	300	300	-
	660933 - Student Activities	8,279	-	71,224	101,224	30,000
	660951 - Equip Repairs & Maintenance	563	-	2,000	5,500	3,500
	660992 - Professional Memberships & Due	7,351	3,082	6,900	6,900	-
	Operating Expense Total	778,474	544,089	787,134	1,011,430	224,296
	Grand Total	3,214,869	2,930,338	3,498,845	4,222,723	723,878

Cadet Leadership & Development

Salary Variance FY22-23 Budget

- **\$499.5K Salaries and Wages**
- **New:**
 - TIX Program:
 - TIX/DHR Officer
 - Deputy TIX stipends
 - Coordinator Engagement and Belonging Initiatives
 - Cadet Leaders Stipends
 - CAPS counselor
 - Market increases for positions

Cadet Leadership & Development

Major Operating Expense FY22-23 Budget

- **\$244K : 613001- Contract Services**
 - Commandant, Orientation, Commencement
 - New: Confidential Advocate
 - New: Commencement - AV and Bodner flooring
- **\$261K: 660003 – Supplies & Services**
 - Bulk of expenses are in EOP, Commandant, Orientation, Career Fair and Commencement
- **\$101.2K: 660933 – Student Activities**
 - Orientation, Dean of Cadets (EOP, Comm Engage),
 - New: Cadet Leader Training before Orientation

Office of the President

Office of the President

Roles & Responsibilities

The **Office of the President** is responsible for upholding the vision, mission, and beliefs & values of the academy.

Specific areas of oversight include:

- **University Affairs & Campus Leadership**
 - Policies & Procedures (campus-wide)
 - Shared governance and internal communications
 - Campus engagement
 - Master calendar
 - Integrated planning: strategic & operational plans
- **Athletics and Physical Education**
- **Cal Maritime Corporation**
 - Energy & Sustainability

Office of the President

2021-2026 Strategic Priorities

Goals

- Academic Excellence
- Cadet Experience
- Organizational Experience
- Partnerships and Outreach
- Inclusive Excellence

Objectives

- Affordability
- Access
- Completion
- Quality

Outcomes and Activities

- Teams currently working to finalize

2021-2026 CAMPUS STRATEGIC GOALS



A

Strengthen and advance **ACADEMIC EXCELLENCE** while expanding programs, research, scholarship, and educational opportunities.

B

Enrich the **CADET EXPERIENCE** through high quality leadership development activities, engagement opportunities, campus resources, and support services to foster individual wellbeing, community pride, and a sense of purpose and responsibility to others.

C

Achieve **ORGANIZATIONAL EXCELLENCE** through sustainable infrastructure, proven business practices, and professional development.

D

Broaden our **PARTNERSHIPS** and **OUTREACH** as a maritime university by cultivating partnerships, outreach, and engagement.

E

Promote **INCLUSIVE EXCELLENCE** in our campus by actively growing a welcoming, respectful, supportive, equitable, and engaging environment for all members of our community.



CAL MARITIME

Office of the President

CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY

FY2022-23 BUDGET PLANNING

FISCAL YEAR TREND

Type	Account Description	FY19-20 Actuals	FY20-21 Actuals	FY21-22 Budget	FY22-23 Proposed Annual Budget Rev1	Variance
S&W	601030 - S & W President	291,324	291,324	291,324	291,324	-
	601201 - Management and Supervisory	519,557	461,512	406,728	330,012	(76,716)
	601290 - MPP Sal - LumpSum Vac	-	32,477	-	-	-
	601300 - Support Staff Salaries	72,516	72,516	72,516	72,516	-
	601303 - Student Assistants	5,049	1,256	-	6,000	6,000
	601385 - Lump Sum Overtime	-	1,697	-	-	-
	601813 - Misc Stipends	-	8,300	-	-	-
	601823 - Auto Allowance	12,000	12,000	12,000	12,000	-
	602001 - Work Study on Campus	1,485	-	-	-	-
	Salaries & Wages Total	901,931	881,082	782,568	711,852	(70,716)
OE	604001 - Communications-Tele Usage	91	-	-	-	-
	606001 - Travel In State	29,167	1,876	30,325	30,325	-
	606002 - Travel Out of State	1,376	-	14,000	14,000	-
	613001 - Contracted Services	50,647	45,036	25,200	51,200	26,000
	613911 - Contracted Instruction	-	-	800	800	-
	616002 - IT Hardware	299	-	3,750	2,450	(1,300)
	616003 - IT Software	-	-	225	225	-
	617001 - Services from other Funds/Agcy	150	-	-	-	-
	617903 - ENTP Services fr Other Fnds	2,730	-	-	-	-
	619001 - Other Equip < \$5,000	-	-	500	500	-
	660001 - Postage	134	87	1,100	1,100	-
	660002 - Printing	1,390	-	12,000	6,000	(6,000)
	660003 - Supplies and Services	63,701	30,379	35,449	35,449	-
	660009 - Professional Development	12,887	-	200	20,200	20,000
	660010 - Insurance Expense	-	60	350	350	-
	660017 - Advertising and Promotional Ex	2,818	-	1,300	1,300	-
	660090 - Other Expenses	-	-	857	857	-
	660903 - Hospitality Expense	1,886	593	12,200	12,200	-
	660933 - Student Activities	1,023	-	5,500	5,500	-
	660951 - Equip Repairs & Maintenance	-	-	250	250	-
	660992 - Professional Memberships & Due	39,143	39,891	46,500	46,500	-
	660998 - President's Mission Grants (Faculty)	-	-	25,000	-	(25,000)
	Operating Expense Total	207,443	117,921	215,506	229,206	13,700
	Grand Total	1,109,373	999,003	998,074	941,058	(57,016)

Office of the President

Salary Variance FY22-23 Budget

- **(\$70K) Salary Variance reduction**
 - MPP position transfer to A&F
 - Cadet Assistant(s) Increase

Major Operating Expenses FY22-23 Budget

- **\$44K : 606XXX – Travel (in/out of State)**
 - Travel required for campus meetings such as Chancellor Office and Board of Trustee meetings and advocacy
- **\$51.2K : 613001 – Contracted Services**
 - President's Campus Leadership Off-site (CLC and Senate Exec.)
 - 360 Assessments for continued Institutional Effectiveness
- **\$20K : 660009 – Professional Development**

University Advancement

University Advancement

University Advancement is responsible for securing support for Cal Maritime in terms of money, talent, service, and advocacy by delivering an integrated program of communications, marketing and engagement.

Our objective is to build meaningful and long-term relationships with alumni, industry, elected officials, and other stakeholders that will ensure increased support for Cal Maritime.

Number of staff: 13.6 (5 vacant positions)

Departments:

Alumni & Development – 6 (1 Vacant)

CMAF - 3.6 (1 Vacant)

Marketing & Communications - 4 (3 Vacant)

Government Relations (N/A)

University Advancement

Strategic Priorities for 2022-23

Major Priority	Program/ Initiative	Strategic Goal/ Objective
Further engage parents in Cal Maritime Philanthropy activities	To increase dollars raised annually over the next 5 years	Establish a comprehensive annual giving program
Identify and solicit prospects at \$1,000 giving level	Use Wealth Screening Data to Target Prospects Most Likely to give at the \$1,000 to \$5,000 Level	Establish a comprehensive leadership annual giving program
Kick Off Public Phase of the Campaign	Celebrate Campaign Progress, Thank Major Donors, Incorporate Strategic Planning Initiatives into the Campaign	Create Excitement and Engagement for the Public Phase of the Campaign
Provide campaign training for campus leaders and campaign volunteers	Engage CASE@Campus to bring their Fundraising for Deans and Academic Leaders on Campus	Enhance a Culture of Philanthropy on Campus and Encourage Cooperative Fundraising between Division of the Academy and University Advancement
Review Wealth Screening Information	Assign Prospects with the Highest Capacity and Propensity to Support Cal Maritime	Maximize Gifts to the Campaign
Solicit Significant Campaign Gifts	Fund Priorities of the Comprehensive Campaign	Successfully Complete Campaign

University Advancement

Initiatives for 2022-23

- - Add 4 CMAF Board members with emphasis on diversity
- - Revitalize 2 regional alumni chapters in key locations
- Expand social media presence and video story development
- Refresh donor, student, faculty stories and photos
- Further increase alumni, faculty/staff, and parent giving participation rates
- Continue “Public” phase of comprehensive campaign
- Launch vessel donation marketing program with yacht brokers

University Advancement

Challenges/Opportunities

- Enhance Alumni Association engagement
- Develop Alumni Association Board volunteer recruitment
- Expand “Cal Maritime” brand
- Drive more traffic to Cal Maritime Web page and social media sites
- Full transparency of CMAF income, expenditures, and grant funding process

University Advancement

CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY

FY2022-23 BUDGET PLANNING

FISCAL YEAR TREND

Type	Account Description	FY19-20 Actuals	FY20-21 Actuals	FY21-22 Budget	FY22-23 Proposed Annual Budget Rev1	Variance
S&W	601201 - Management and Supervisory	683,048	663,261	761,149	822,557	61,408
	601290 - MPP Sal - LumpSum Vac	38,686	17,374	-	-	-
	601300 - Support Staff Salaries	335,026	405,566	407,962	421,446	13,484
	601301 - Overtime			500	500	-
	601303 - Student Assistants	8,471	805	19,676	19,676	-
	601385 - Lump Sum Overtime	18,368	26,166	-	-	-
	601813 - Misc Stipends	-	2,745	-	-	-
	602001 - Work Study on Campus	1,562	1,099	3,500	3,500	-
	Salaries & Wages Total	1,085,160	1,117,017	1,192,787	1,267,679	74,892
OE	606001 - Travel In State	5,936	(1)	5,267	5,267	-
	606002 - Travel Out of State	536	(138)	536	536	-
	613001 - Contracted Services	7	548	3,000	9,000	6,000
	616002 - IT Hardware	1,450	65	1,450	1,450	-
	616003 - IT Software	21,950		5,872	15,872	10,000
	660001 - Postage	943	2,326	9,080	9,080	-
	660002 - Printing	64,880	60,935	42,577	42,577	-
	660003 - Supplies and Services	8,973	2,505	8,972	8,972	-
	660009 - Professional Development	1,917	202	1,917	1,917	-
	660017 - Advertising and Promotional Ex	17,184	2,530	15,421	25,421	10,000
	660042 - Recruitment and Employee Reloc	-	57	-	-	-
	660090 - Other Expenses	15	246	-	-	-
	660903 - Hospitality Expense	1,105		1,015	1,015	-
	660931 - License Fees, svc & non-profes	22				
	660951 - Equip Repairs & Maintenance	-	53	-	-	-
	660970 - Fuel CMA vessels & Vehicles	54		54	54	-
	660992 - Professional Memberships & Due	6,714	3,506	3,000	3,000	-
	690002 - Prior Year Expenditure Adjustm	3,938				
	Operating Expense Total	135,622	72,835	98,161	124,161	26,000
	Grand Total	1,220,782	1,189,853	1,290,948	1,391,840	100,892

University Advancement

Salary Variance FY22-23 Budget

- **\$75K : Staff Salaries**
 - Salary adjustments for vacant Sr. Dev Officer, Writer Social Media & Sr. Director Advancement Ops positions

Major Operating Expense FY22-23 Budget

- **\$15.8K : IT software**
 - Software for Alumni Engagement
- **\$42K – Printing**
 - Printing for Magazine
- **\$25K – 660017 Advertising**
 - Advertising to Enhance Digital Marketing

Athletics

Athletics

Athletics

- Includes 15 Intercollegiate Varsity teams, which include 8 that compete in the NAIA Cal Pac Conference. The remaining 7 teams compete in US Sailing, NCR, US Rowing, and CWPA.

Number of staff:

- 1 Administrative Assistant
- 3 MPP (Director, Assoc. AD/Coach, Aquatics Supervisor)
- 4 FT Head Coaches/Faculty
- 5 PT Head Coaches/Faculty
- 1 Assistant AD of Sport Performance/Head ATC/Coach
- 1 SID

Recreation Program

- Includes the Intramural & Recreation programming along with support of DL-105 and Extended Learning.

Number of staff:

- 1 MPP Associate Director of Intramurals & Recreation
- 1 Aquatics Coordinator
- 1 PT Coach

Athletics

Initiatives for 2022-2023

- Launch student section at all home athletic events to increase school spirit
- Diversify intramural and recreation programming to include what cadets requested in survey from 21-22
- Increased recruitment of cadets to create a robust Athletics program with over 300 cadet-athletes
- Increased community engagement with camps/clinics
- Mental Health First Aid Certification
- Collaboration across campus to build the 6 Dimensions of Health & Wellness

Athletics

- **Challenges:**

- Lack of financial aid (aka scholarships) to offer prospective cadets during recruitment

- **Opportunities:**

- School Spirit
- Mental Health First Aid Certification will serve the Cal Maritime community as whole
- 6 Dimensions of Health & Wellness

Athletics

CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY
FY2022-23 BUDGET PLANNING
FISCAL YEAR TREND

Type	Account Description	FY19-20 Actuals	FY20-21 Actuals	FY21-22 Budget	FY22-23 Proposed Annual Budget Rev1	Variance
S&W	601100 - Academic Salaries	231,606	219,600	388,233	372,200	(16,034)
	601190 - Acad Sal - LumpSum Vac	-	5,161	-	-	-
	601201 - Management and Supervisory	320,300	307,782	312,240	427,956	115,716
	601290 - MPP Sal - LumpSum Vac	30,391	8,508	-	-	-
	601300 - Support Staff Salaries	372,308	329,829	448,066	507,046	58,980
	601301 - Overtime	226	-	-	-	-
	601303 - Student Assistants	179,634	67,012	181,502	194,467	12,965
	601385 - Lump Sum Overtime	1,284	1,073	-	-	-
	601395 - Staff Sal - LumpSum Vac	-	8,598	-	-	-
	602001 - Work Study on Campus	20,448	425	-	-	-
Salaries & Wages Total		1,156,197	947,987	1,330,041	1,501,669	171,627
OE	606001 - Travel In State	202,952	33,887	200,564	200,564	-
	606002 - Travel Out of State	127,289	15,795	127,289	127,289	-
	613001 - Contracted Services	10,289	18,048	37,890	37,890	-
	616002 - IT Hardware	2,405	8,452	12,401	37,401	25,000
	616003 - IT Software	8,530	4,600	4,750	3,750	5,000
	617001 - Services from other Funds/Agcy	913	237	-	-	-
	617903 - ENTP Services fr Other Fnds	2,673	1,698	-	-	-
	619001 - Other Equip < \$5,000	-	13,411	7,500	7,500	-
	619002 - Instructional Equip < \$5,000	-	-	2,000	2,000	-
	619902 - Instructional Equipment > \$5k	46,261	-	23,000	23,000	-
	660001 - Postage	46	2,217	546	1,092	546
	660002 - Printing	91	1,932	1,625	3,250	1,625
	660003 - Supplies and Services	175,365	222,857	205,164	235,164	30,000
	660009 - Professional Development	(563)	4,380	-	15,000	15,000
	660010 - Insurance Expense	10,166	3,588	10,166	10,166	-
	660017 - Advertising and Promotional Ex	1,121	1,150	1,100	1,100	-
	660041 - Space Rental Expenditure	330	1,239	330	510	180
	660042 - Recruitment and Employee Reloc	46,818	801	515	515	-
	660061 - R&M - Building Maintenance	-	27,755	-	-	-
	660090 - Other Expense	8,100	441	-	-	-
	660903 - Hospitality Expense	9,220	3,154	4,524	8,524	4,000
	660932 - Event Registration Fees	10,348	6,278	10,348	10,348	-
	660943 - Salaries & Benefits Reimb	(19,699)	-	-	-	-
	660951 - Equip Repairs & Maintenance	10,490	14,171	26,687	39,731	13,044
	660970 - Fuel CMA vessels & Vehicles	1,220	361	4,536	4,536	-
	660992 - Professional Memberships & Due	49,931	27,599	49,881	49,881	-
Operating Expense Total		704,296	414,051	730,816	825,211	94,395
Grand Total		1,860,493	1,362,038	2,060,857	2,326,880	266,022

Athletics

Salary Variance FY22-23 Budget

- **\$172K Salaries Variance**
 - **\$100K – MPP and Faculty**
 - Associate AD of Development & WWP & MWP Coach
 - Rehire MPP for Recreation at market value
 - **\$59K - Staff Positions**
 - Rehire AAT positions at market value
 - Rehire SID at market value
 - Casual workers to support home events
 - Rehire fitness instructors at market value
 - **\$13K – Student Assistants**
 - Increased recreation programming
 - Expanding PEAC hours will increase need

Athletics

Major Operating Expense FY22-23 Budget

- **\$328K: 613001 – Travel**
 - Home/Away NAIA Cal Pac scheduling
 - Shields Trophy
 - Kennedy Cup
- **\$38K: 613001 – Contract Services**
 - Live streaming of home events
 - CaliFitness maintenance of PEAC & TSGB Gym
 - GoKeelhaulers website
- **\$37K: 616002 – IT Hardware**
 - Upgrade of live streaming capabilities at home athletic events
 - New department printer for compatibility resolution
- **\$235K: 660003 – Supplies & Services**
 - Increased roster sizes from 20-21 to 21-22
 - Uniforms and Travel Gear
 - Replacement of required equipment
 - Athletics Training supplies
- **\$40K: 660951 – Repairs & Main**
 - Repair of Crew and Sailing Coach vessels

Marine Programs

Marine Programs

Marine Programs consists of TSGB, Waterfront, Simulations and STCW/USCG Licensing.

Training Ship:

- Includes vessel maintenance (in partnership with MARAD), cruise planning and execution, supporting Ship Ops & Plant Ops classes, housing 130+ students, GBF support, ISM, maintain all vessel certs and docs, comply with ABS and USCG regulations and assist in all official inspections, maintain vessel inventory with NSE.

Number of staff: 9 (expands to 50+ on cruise)

Waterfront:

- Includes the boathouse, all small vessel assets, pier, marina, and boat basin. Provide well maintained vessels for training. Maintenance and upgrades mostly done in-house.

Number of staff: 4

Marine Programs

Simulations:

- Includes all simulations equipment in Sim Center, Power Lab, Steam Simulator, and on TSGB. Simulations supports both undergraduate education and professional training through SPEL as well as research and development.

Number of staff: 3 (one actually attached to IT officially)

STCW/USCG Licensing:

- Responsible for ensuring undergraduate licensed programs (MT, MET, ME-Lic) comply with STCW code and USCG domestic licensure regulations. Track student seetime accumulation, facilitate annual license exam testing, represent Cal Maritime at Maritime Academy Council each December in Boston.

Number of staff: 2

Marine Programs

Initiatives for 2022-2023

- TSGB accommodation enhancement and repairs (MARAD)
- Install 4 new covered motorized lifeboats on TSGB (MARAD)
- Install 2 new Marine Evacuation Systems on TSGB (MARAD)
- Upgrades to FMB and classroom simulators in TSGB Nav Lab
- Install new port Fast Rescue Boat davit on TSGB (MARAD)
- Install new starboard stores crane on TSGB (MARAD)
- Repairs to Waterfront floating docks
- Continue upgrades to steam simulator
- Install lifeboat simulator

Marine Programs

Challenges/Opportunities

- Aging T-Boats and tugboat (continued from last year)
- Boathouse in need of structural repairs (cont. from last year)
- Difficulty in hiring new Simulation Manager (cont. from last year)
- Inadequate space in boat basin for new vessels
- Inadequate dock for new NSMV
- Loss of personnel (5 resignations or retirements)
- Only 2 New hires this year so far
- MARAD to commandeer TSGB after summer cruise for 45 days

Marine Programs

CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY FY2022-23 BUDGET PLANNING FISCAL YEAR TREND

Type	Account Description	FY19-20 Actuals	FY20-21 Actuals	FY21-22 Budget	FY22-23 Proposed Annual Budget Rev1	Variance
S&W	601100 - Academic Salaries	16,194	22,042	22,042	22,042	-
	601190 - Acad Sal - LumpSum Vac	5,664				
	601201 - Management and Supervisory	958,792	960,806	1,142,213	1,194,804	52,591
	601290 - MPP Sal - LumpSum Vac	3,127	15,874	-	-	-
	601300 - Support Staff Salaries	488,134	463,181	514,804	607,756	92,952
	601301 - Overtime	10,445	5,739	10,000	10,000	-
	601303 - Student Assistants	46,159	126,374	100,000	100,000	-
	601385 - Lump Sum Overtime	2,483	26,503	-	-	-
	601395 - Staff Sal - LumpSum Vac	3,170	4,214	-	-	-
	601817 - Stipend CSUEU & R01	-	1,316	-	-	-
	602001 - Work Study on Campus	4,166	9,736	-	-	-
	Salaries & Wages Total	1,538,334	1,635,784	1,789,059	1,934,602	145,543
OE	603990 - Uniform Allowance - NonPERS	1,522	2,868	3,500	3,500	-
	604090 - Other Communications	58,072	37,784	-	-	-
	604902 - Mobile telecommunications	281	179	60,000	80,000	20,000
	606001 - Travel In State	1,059	3,249	1,000	1,000	-
	606002 - Travel Out of State	3,899	4,102	5,000	5,000	-
	606932 - Travel, Cruise	3,655	8,000	10,000	10,000	-
	613001 - Contracted Services	2,034	8,286	62,426	100,000	37,574
	616002 - IT Hardware	107,114		144,215	160,000	15,785
	617001 - Services from other Funds/Agcy	322	2,412	-	-	-
	617903 - ENTP Services fr Other Fnds	220	403	-	-	-
	617953 - Galley Cost Recov Cruise Only	-	299,999	-	-	-
	619XXX - Other Equip	10,713	42,994	-	-	-
	660001 - Postage	531	1,282	200	200	-
	660002 - Printing	-	120	2,000	2,000	-
	660003 - Supplies and Services	216,841	201,760	552,500	582,500	30,000
	660009 - Professional Development	13,995		-	-	-
	660010 - Insurance Expense	29,685	30,244	42,000	42,000	-
	660017 - Advertising and Promotional Ex	648	1,839	-	-	-
	660042 - Recruitment and Employee Reloc	381	206	-	-	-
	660090 - Other Expense	1,112	782			
	660951 - Equip Repairs & Maintenance	140,113	215,337	270,000	300,000	30,000
	660953 - Galley			450,000	500,000	50,000
	660970 - Fuel CMA vessels & Vehicles	11,847	9,597	20,000	20,000	-
	660971 - Ship Fuel Oil				800,000	800,000
	660972 - Ship Lube Oil			30,000	33,000	3,000
	660974 - Cruise Port Charges	36,270		150,000	170,000	20,000
	660984 - Janitorial Supplies	-	16,907	-	-	-
	660992 - Professional Memberships & Due	1,521	1,417	1,267	1,267	-
	Operating Expense Total	641,836	889,768	1,804,108	2,810,467	1,006,359
	Grand Total	2,180,170	2,525,551	3,593,167	4,745,069	1,151,902

Marine Programs

Salary Variance FY22-23 Budget

- **\$145K Salaries Variance**
 - \$53K - MPP
 - Pay Increases for certain positions (new hires)
 - \$93K - Staff Positions
 - More cruise adjuncts and pay increases (new hires)

OE Variance FY22-23 Budget

- \$800K Ship fuel
- \$37.5K Drydock of Black Bear

University Wide

University Wide

University Wide used for planning and management of campus wide expenditures such as: Benefits, Financial Aid, Utilities, Insurance and Campus Initiatives.

Challenges:

As we reduce utilities usage, the Utilities Providers are increasing rates

University Wide

CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY

FY2022-23 BUDGET PLANNING

FISCAL YEAR TREND

Type	Account Description	FY19-20 Actuals	FY20-21 Actuals	FY21-22 Budget	FY22-23 Proposed Annual Budget Rev1	Variance
S&W	602001 - Work Study on Campus	(27,311)	(23,885)	25,077	25,077	-
Salaries & Wages Total		(27,311)	(23,885)	25,077	25,077	-
OE	604XXX - Communications-Tele & Mobile	60,476	90,145	49,555	49,555	-
	605001 - Electricity	994,844	1,040,389	1,029,515	1,029,515	-
	605002 - Natural Gas	291,901	296,536	220,350	220,350	-
	60500X - Water & Sewer	147,763	235,437	347,950	347,950	-
	605006 - Hazardous Waste	7,780	10,187	7,780	7,780	-
	605090 - Other Utilities	430	6,270	430	430	-
	605990 - Trash Services	189,693	153,791	162,210	162,210	-
	609001 - State EDP	23,481	22,971	-	-	-
	609002 - State University Grant Expense	1,187,845	1,242,107	1,667,000	1,667,000	-
	609005 - Other Student Scholarships/ Grants			22,310	22,310	-
	609008 - Scholarships - Institutional			17,500	17,500	-
	609013 - Summer Enrollment Grant	76,900	198,705	-	-	-
	613001 - Contracted Services	100,131	188,203	3,579	3,579	-
	613911 - Contracted Instruction			312,500	312,500	-
	616002 - IT Hardware	8,398		40,000	40,000	-
	660003 - Supplies and Services	26,198	11,706	29,468	29,468	-
	660006 - Interest on Bonds and Notes	6,328	5,060	-	-	-
	660010 - Insurance Expense	597,901	667,226	1,439,567	1,610,873	171,306
	660012 - Insurance Claim Deductible	116,949	87,113	-	-	-
	660016 - Property Insurance Premium Exp	1,194	76,393	-	-	-
	660040 - Bad Debt Expense	174,216	3,466	-	-	-
	660105 - Interfund Pension Ln Repayment	137,300	133,100	-	-	-
	660951 - Equip Repairs & Maintenance	42,679		76,000	76,000	-
	660988 - Benefit Pool	12,738,564	12,210,818	13,854,013	13,854,013	-
	670000 - Tr Out within the same CSU Fun	2,203,249	200,000	-	-	-
	670486 - Transfer Out to CSU 486 DefMtn	43,172	49,006	-	-	-
	670487 - Transfer Out to Op Cap Improve	-	158,920	-	-	-
	670531 - Tr Out to Revenue & Ops (531)	-	1,200,000	-	-	-
	Other Expenses	20,965	75,211	-	-	-
Operating Expense Total		19,198,359	18,362,759	19,279,727	19,451,033	171,306
Grand Total		19,171,048	18,338,874	19,304,804	19,476,110	171,306

University Wide

Major Operating Expense FY22-23 Budget

- **\$1.8M : Utilities**
 - Total costs are relatively flat due to finding efficiencies as pricing increases
- **\$1.7M: 609xxx – Financial Aid Grants**
 - State University Grant – 5% reduction from CSU alloc due to declining enrollment
- **\$1.6M : 660012 – Insurance Expense**
 - Includes Campus wide CSURMA and the remainder is medical insurance cost (fees collected pass through to pay vendor)
- **\$13.8M: 660988 – Benefits Pool**
 - Campus wide personnel benefits allocated out as incurred
 - Covers OASDI, PERS, dental, medical, vision, life insurance, medicare, etc

FY 2022-23 Cabinet Level Summary - CLC

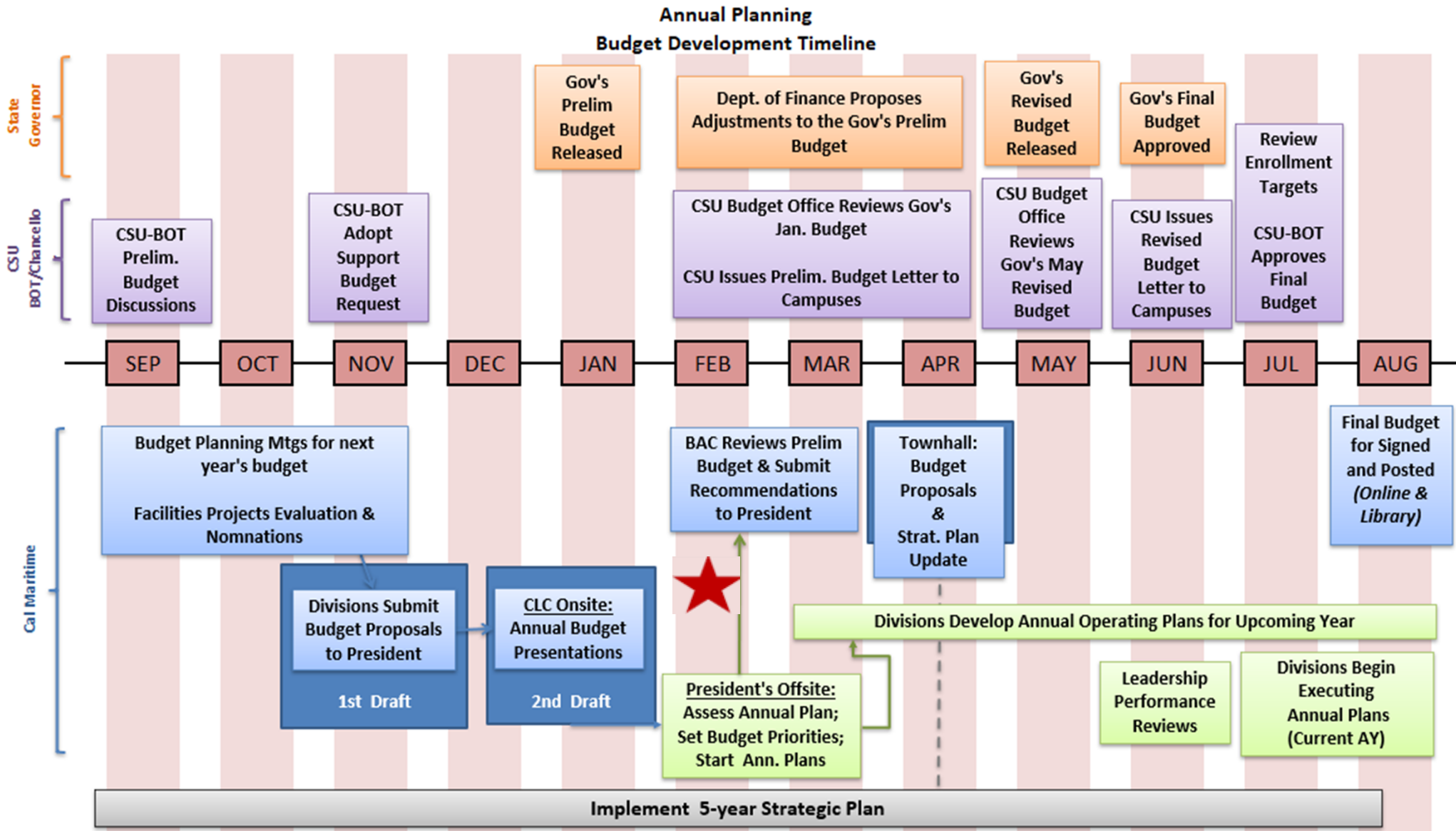
CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY

FY2022-23 BUDGET PLANNING

FISCAL YEAR TREND

Division	Type	FY19-20 Actuals	FY20-21 Actuals	FY21-22 Budget	FY22-23 Proposed Annual Budget Rev1	Variance
ACADEMIC AFFAIRS	S&W	10,448,248	10,515,152	11,028,766	11,374,547	345,780
	OE	689,532	728,778	1,035,593	1,196,071	160,478
		11,137,780	11,243,930	12,064,359	12,570,618	506,258
ADMINISTRATION & FINANCE	S&W	6,534,136	6,286,664	7,079,875	7,331,279	251,404
	OE	2,213,903	1,980,124	1,619,788	1,619,788	-
		8,748,038	8,266,788	8,699,663	8,951,067	251,404
OFFICE OF THE PRESIDENT	S&W	901,931	881,082	782,568	711,852	(70,716)
	OE	207,443	117,921	215,506	229,206	13,700
		1,109,373	999,003	998,074	941,058	(57,016)
ATHLETICS	S&W	1,156,197	947,987	1,330,041	1,501,669	171,627
	OE	704,296	414,051	730,816	825,211	94,395
		1,860,493	1,362,038	2,060,857	2,326,880	266,022
MARINE PROGRAMS	S&W	1,538,334	1,635,784	1,789,059	1,934,602	145,543
	OE	641,836	889,768	1,804,108	2,810,467	1,006,359
		2,180,170	2,525,551	3,593,167	4,745,069	1,151,902
CADET LEADERSHIP AND DEVELOPMENT	S&W	2,436,395	2,386,248	2,711,711	3,211,293	499,582
	OE	778,474	544,089	787,134	1,011,430	224,296
		3,214,869	2,930,338	3,498,845	4,222,723	723,878
UNIVERSITY ADVANCEMENT	S&W	1,085,160	1,117,017	1,192,787	1,267,679	74,892
	OE	135,622	72,835	98,161	124,161	26,000
		1,220,782	1,189,853	1,290,948	1,391,840	100,892
UNIVERSITY WIDE	S&W	(27,311)	(23,885)	25,077	25,077	-
	OE	19,198,359	18,362,759	19,279,727	19,451,033	171,306
		19,171,048	18,338,874	19,304,804	19,476,110	171,306
Grand Total		48,642,553	46,856,375	51,510,717	54,625,364	3,114,646
ALL DIVISIONS						
	Salaries & Wages	24,073,089	23,746,050	25,939,884	27,357,996	1,418,112
	Operating Expense	11,830,900	10,899,508	11,716,820	13,413,354	1,696,534
	Benefits Pool	12,738,564	12,210,818	13,854,013	13,854,013	-
	Grand Total	48,642,553	46,856,375	51,510,717	54,594,075	3,114,646

CAL MARITIME BUDGET PROCESS



THANK YOU